



# Quarterly Results Presentation Second Quarter 2021

May 27, 2021

All amounts are in Canadian dollars unless otherwise indicated.

# Forward-Looking Statements

**A NOTE ABOUT FORWARD-LOOKING STATEMENTS:** From time to time, we make written or oral forward-looking statements within the meaning of certain securities laws, including in this report, in other filings with Canadian securities regulators or the SEC and in other communications. All such statements are made pursuant to the “safe harbour” provisions of, and are intended to be forward-looking statements under applicable Canadian and U.S. securities legislation, including the U.S. Private Securities Litigation Reform Act of 1995. These statements include, but are not limited to, statements made in the “Financial performance overview – Economic outlook”, “Financial performance overview – Significant events”, “Financial performance overview – Financial results review”, “Financial performance overview – Review of quarterly financial information”, “Financial condition – Capital management”, “Management of risk – Risk overview”, “Management of risk – Top and emerging risks”, “Management of risk – Credit risk”, “Management of risk – Market risk”, “Management of risk – Liquidity risk”, “Accounting and control matters – Critical accounting policies and estimates”, “Accounting and control matters – Accounting developments”, and “Accounting and control matters – Other regulatory developments” sections of this report and other statements about our operations, business lines, financial condition, risk management, priorities, targets, ongoing objectives, strategies, the regulatory environment in which we operate and outlook for calendar year 2021 and subsequent periods. Forward-looking statements are typically identified by the words “believe”, “expect”, “anticipate”, “intend”, “estimate”, “forecast”, “target”, “objective” and other similar expressions or future or conditional verbs such as “will”, “should”, “would” and “could”. By their nature, these statements require us to make assumptions, including the economic assumptions set out in the “Financial performance overview – Economic outlook” section of this report, and are subject to inherent risks and uncertainties that may be general or specific. Given the continuing impact of the coronavirus (COVID-19) pandemic on the global economy, financial markets, and our business, results of operations, reputation and financial condition and continued pressure on oil prices, there is inherently more uncertainty associated with our assumptions as compared to prior periods. A variety of factors, many of which are beyond our control, affect our operations, performance and results, and could cause actual results to differ materially from the expectations expressed in any of our forward-looking statements. These factors include: the occurrence, continuance or intensification of public health emergencies, such as the COVID-19 pandemic, and any related government policies and actions; credit, market, liquidity, strategic, insurance, operational, reputation, conduct and legal, regulatory and environmental risk; currency value and interest rate fluctuations, including as a result of market and oil price volatility; the effectiveness and adequacy of our risk management and valuation models and processes; legislative or regulatory developments in the jurisdictions where we operate, including the Organisation for Economic Co-operation and Development Common Reporting Standard, and regulatory reforms in the United Kingdom and Europe, the Basel Committee on Banking Supervision’s global standards for capital and liquidity reform, and those relating to bank recapitalization legislation and the payments system in Canada; amendments to, and interpretations of, risk-based capital guidelines and reporting instructions, and interest rate and liquidity regulatory guidance; the resolution of legal and regulatory proceedings and related matters; the effect of changes to accounting standards, rules and interpretations; changes in our estimates of reserves and allowances; changes in tax laws; changes to our credit ratings; political conditions and developments, including changes relating to economic or trade matters; the possible effect on our business of international conflicts and terrorism; natural disasters, disruptions to public infrastructure and other catastrophic events; reliance on third parties to provide components of our business infrastructure; potential disruptions to our information technology systems and services; increasing cyber security risks which may include theft or disclosure of assets, unauthorized access to sensitive information, or operational disruption; social media risk; losses incurred as a result of internal or external fraud; anti-money laundering; the accuracy and completeness of information provided to us concerning clients and counterparties; the failure of third parties to comply with their obligations to us and our affiliates or associates; intensifying competition from established competitors and new entrants in the financial services industry including through internet and mobile banking; technological change; global capital market activity; changes in monetary and economic policy; general business and economic conditions worldwide, as well as in Canada, the U.S. and other countries where we have operations, including increasing Canadian household debt levels and global credit risks; our success in developing and introducing new products and services, expanding existing distribution channels, developing new distribution channels and realizing increased revenue from these channels; changes in client spending and saving habits; our ability to attract and retain key employees and executives; our ability to successfully execute our strategies and complete and integrate acquisitions and joint ventures; the risk that expected benefits of an acquisition, merger or divestiture will not be realized within the expected time frame or at all; and our ability to anticipate and manage the risks associated with these factors. This list is not exhaustive of the factors that may affect any of our forward-looking statements. These and other factors should be considered carefully and readers should not place undue reliance on our forward-looking statements. Any forward-looking statements contained in this report represent the views of management only as of the date hereof and are presented for the purpose of assisting our shareholders and financial analysts in understanding our financial position, objectives and priorities and anticipated financial performance as at and for the periods ended on the dates presented, and may not be appropriate for other purposes. We do not undertake to update any forward-looking statement that is contained in this report or in other communications except as required by law.

Investor Relations contacts:

Geoff Weiss, Senior Vice-President

416 980-5093

Visit the Investor Relations section at [www.cibc.com/en/about-cibc/investor-relations.html](http://www.cibc.com/en/about-cibc/investor-relations.html)



# CIBC Overview

**Victor Dodig**

President and Chief Executive Officer



# Continued focus on our strategic priorities



Reinvigorate our Canadian consumer franchise



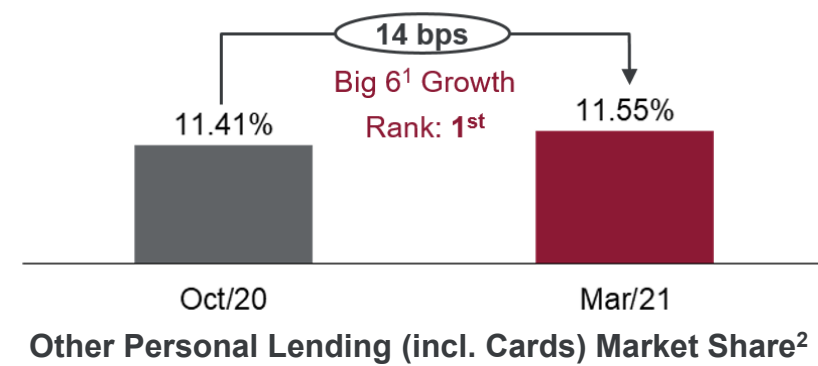
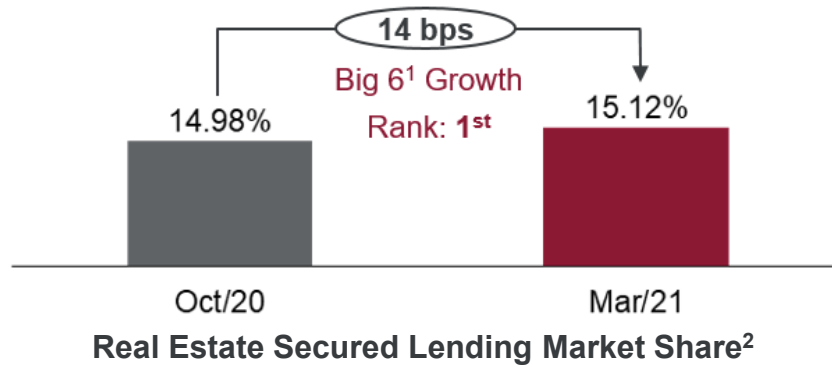
Protect and build on areas of strength



Accelerate the pace of transformation and growth

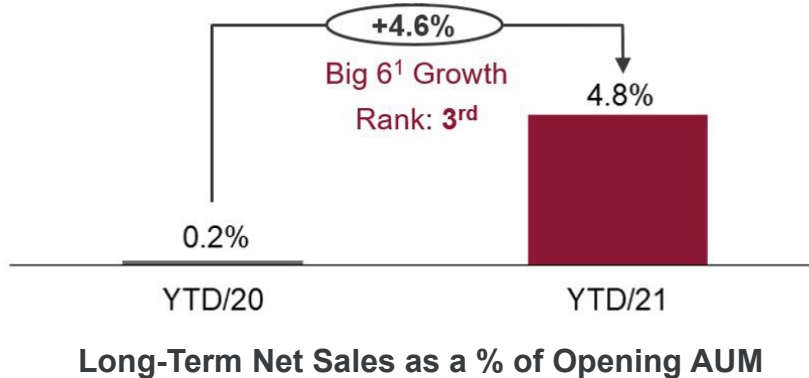
# Strong momentum in our Canadian consumer franchise

## Positive market share trends in both secured and unsecured personal lending



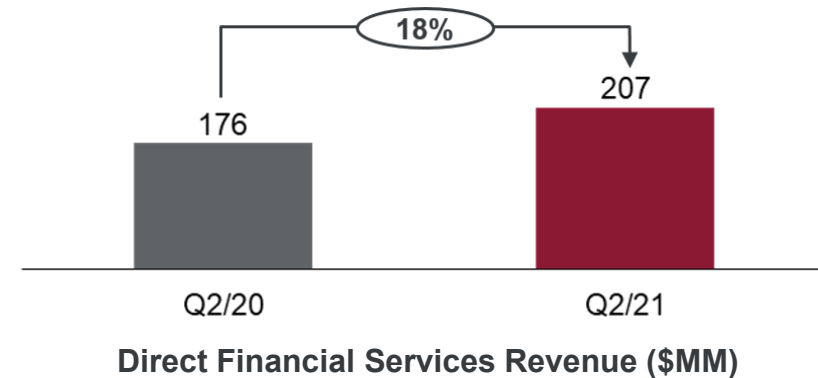
## Record mutual fund net flows

from client activity and market appreciation



## Double-digit revenue growth in DFS

reflecting increased client activity



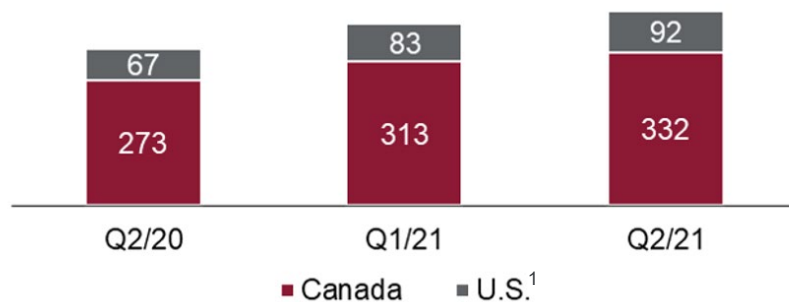
<sup>1</sup> Big 6 banks include CIBC, BMO, BNS, NA, RBC and TD.

<sup>2</sup> Market share is based on domestic currency balances disclosed by OSFI.

# Protecting and building on our areas of strength

## Strong performance in our Wealth businesses

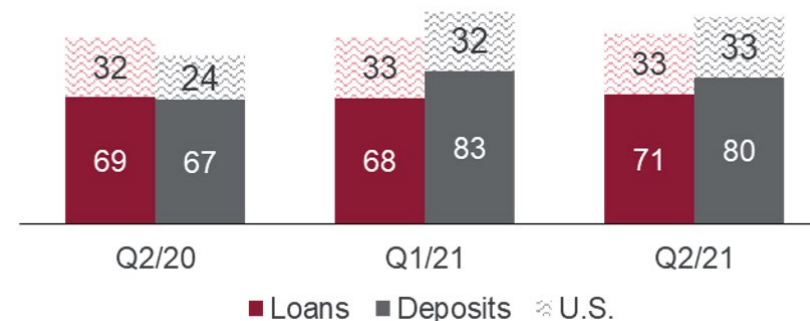
*driven by increased client activity and higher funds managed*



Assets Under Administration (\$B, local currency)<sup>2</sup>

## Solid volume growth in Commercial Banking

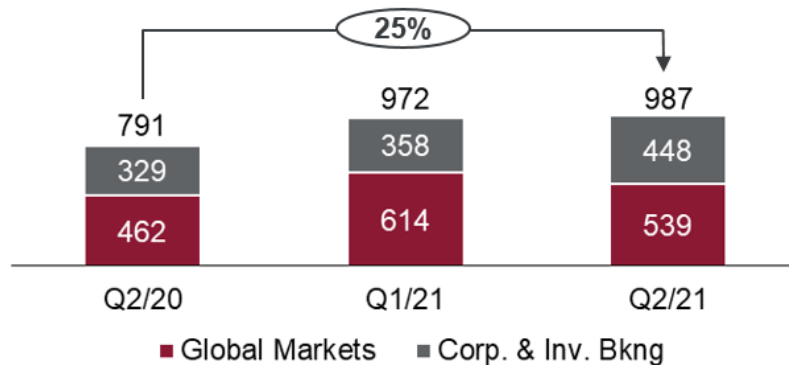
*reflecting improving client business activity*



Average Loans & Deposits (\$B, local currency)<sup>3</sup>

## Continued strength in Capital Markets

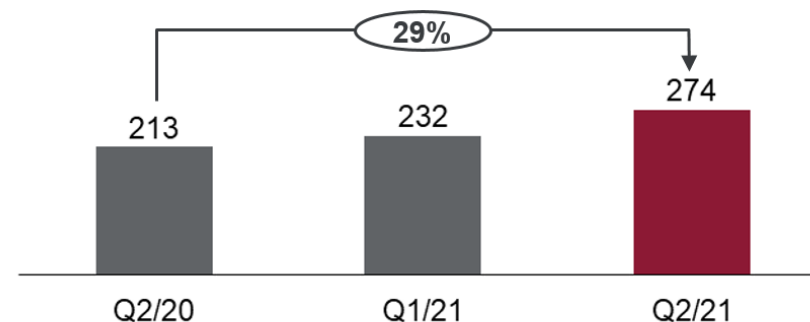
*from strong client activity in all our businesses*



Capital Markets Revenue (\$MM)

## Strong connectivity across the Bank

*driving increased referrals and growth*



Capital Markets Connectivity<sup>4</sup> Revenue (\$MM)



<sup>1</sup> Includes certain Canadian Commercial Banking & Wealth Management assets that U.S. Commercial Banking & Wealth Management provides sub-advisory services for.

<sup>2</sup> Includes Assets Under Administration in Canadian Commercial Banking & Wealth Management and U.S. Commercial Banking & Wealth Management only.

<sup>3</sup> Includes segment loans and deposits for Canadian Commercial Banking & Wealth Management and U.S. Commercial Banking & Wealth Management.

<sup>4</sup> Revenue from non-traditional Capital Markets clients.

# Accelerating the pace of transformation through reinvestments



CIBC Square, CIBC's global headquarters, opening Fall 2021

## Leveraging technology and data to modernize and enhance client experience

- The quality advice and convenience from **CIBC GoalPlanner**, our new comprehensive financial planning platform, is resonating with our clients – reflected in improved results from clients using the platform

**+8%**  
Funds Managed

**+20 pts**  
Net Promoter Score

## Adding resources in strategic areas with growth opportunities

- Since its launch in 2018, **CIBC Innovation Banking** continues to see good opportunities within the Innovation economy

<b>11</b> Offices	<b>\$2B</b> Commitments
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<b>\$1B</b> Loans	<b>\$2B</b> Deposits
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## Leveraging technology to drive efficiency and enable reinvestment

- Since 2018, our investment of \$79 million in application modernization and rationalization, cloud migration and process automation delivered \$143 million in cost benefits.



# Financial Review

**Hratch Panossian**

Senior Executive Vice-President and Chief Financial Officer





## Q2 2021 Highlights

- Strong, resilient balance sheet
- Improvements in competitive positioning fueled by recent investments across our diversified business and towards our client-focused strategy
- Accelerating strategic investments and business transformation to strengthen our growth trajectory and deliver strong, sustainable earnings as the economy recovers

<b>EPS</b>	
Reported	\$3.55
Adjusted <sup>1</sup>	<b>\$3.59</b>

<b>ROE</b>	
Reported	17.1%
Adjusted <sup>1</sup>	<b>17.3%</b>

<b>Revenue</b>	
Reported	\$4.9B
Adjusted <sup>1</sup>	<b>\$4.9B</b> +8% YoY

<b>Operating Leverage</b>	
Reported	5.8%
Adjusted <sup>1</sup>	<b>4.4%</b>

<b>PPPT<sup>2</sup></b>	
Reported	\$2.2B
Adjusted <sup>1</sup>	<b>\$2.2B</b> +14% YoY

<b>PCL Ratio</b>	
Total	<b>3 bps</b>
Impaired	<b>24 bps</b>

<b>CET1 Ratio</b>	
	<b>12.4%</b>
	+109 bps YoY

<b>Liquidity Coverage Ratio, Average</b>	
	<b>134%</b>
	+3% YoY



<sup>1</sup> Adjusted results are non-GAAP financial measures. See slide 40 for further details.

<sup>2</sup> Pre-provision, pre-tax earnings (PPPT) is revenue net of non-interest expenses and is a non-GAAP measure. See slide 40 for further details.

# Second Quarter 2021 Financial Results

Reported (\$MM)	Q2/21	YoY	QoQ
Revenue	4,932	8%	(1%)
Net interest income	2,747	(1%)	(3%)
Non-interest income	2,185	20%	3%
Non-Interest Expenses	2,756	2%	1%
Provision for Credit Losses	32	(98%)	(78%)
<b>Net Income</b>	<b>1,651</b>	<b>&gt;100%</b>	<b>2%</b>
<b>Diluted EPS</b>	<b>\$3.55</b>	<b>&gt;100%</b>	<b>0%</b>
Efficiency Ratio	55.9%	(320) bps	100 bps
ROE	17.1%	1310 bps	10 bps
CET1 Ratio	12.4%	109 bps	10 bps

Adjusted <sup>1</sup> (\$MM)	Q2/21	YoY	QoQ
Revenue	4,932	8%	(1%)
Net interest income	2,747	(1%)	(3%)
Non-interest income	2,185	20%	3%
Non-Interest Expenses	2,736	3%	1%
Pre-Provision, Pre-Tax Earnings <sup>2</sup>	2,196	14%	(3%)
Provision for Credit Losses	32	(98%)	(78%)
<b>Net Income</b>	<b>1,666</b>	<b>&gt;100%</b>	<b>2%</b>
<b>Diluted EPS</b>	<b>\$3.59</b>	<b>&gt;100%</b>	<b>0%</b>
Efficiency Ratio (TEB)	54.9%	(230) bps	100 bps
ROE	17.3%	1280 bps	10 bps

## Overall Performance

- PPPT<sup>1,2</sup> Earnings growth of 14%, 16% excluding FX
- Operating leverage of 4.4%
- Lower provisions for credit losses

## Revenue

- Net interest income down 1% YoY, up 1% excluding FX
  - Impacted by FX, lower rates, and business mix; offsetting robust, broad-based volume growth
- Non-interest income up 20% YoY, 22% excluding FX
  - Higher market-driven fees in Wealth Management
  - Strong trading and investment banking performance in Capital Markets

## Expenses

- Expense growth primarily driven by higher performance-based compensation and accelerated strategic investments

## Provision for Credit Losses (PCL)

- Lower PCL driven by elevated losses in the prior year due to the pandemic
  - Total PCL ratio of 3 bps
  - Includes net release of performing provisions of \$214MM
  - PCL ratio on impaired of 24 bps, up 2 bps QoQ and down 10 bps YoY

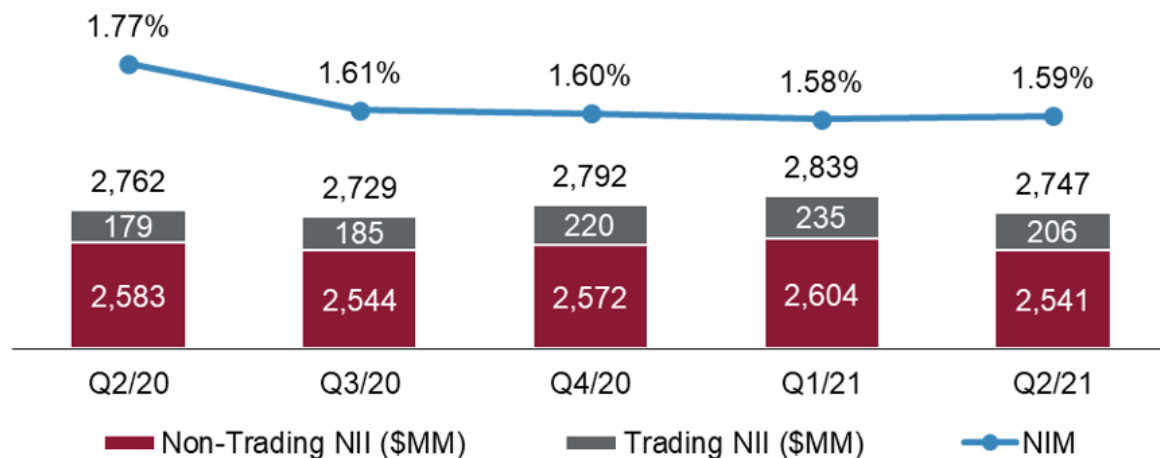


<sup>1</sup> Adjusted results are non-GAAP financial measures. See slide 40 for further details.

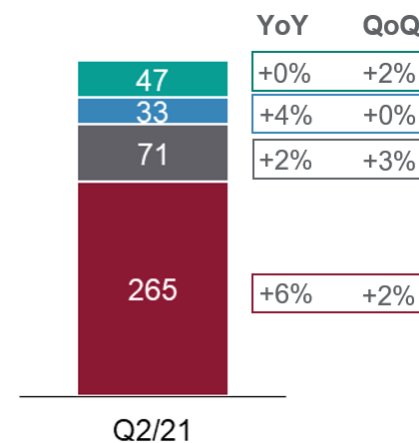
<sup>2</sup> Pre-provision, pre-tax earnings is revenue net of non-interest expenses and is a non-GAAP measure. See slide 40 for further details.

# Strong volume growth offsets the impact of lower rates and FX translation

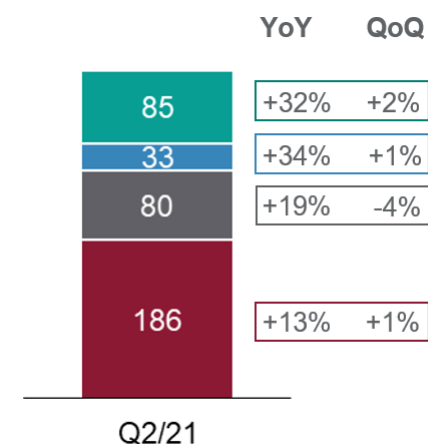
## NIM on Average Interest Earning Assets



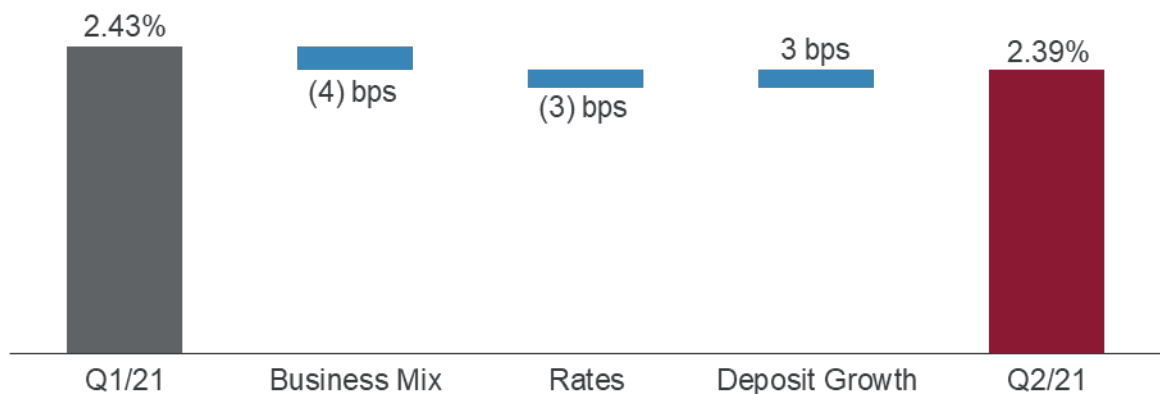
## Average Loans<sup>1</sup> (\$B, local currency)



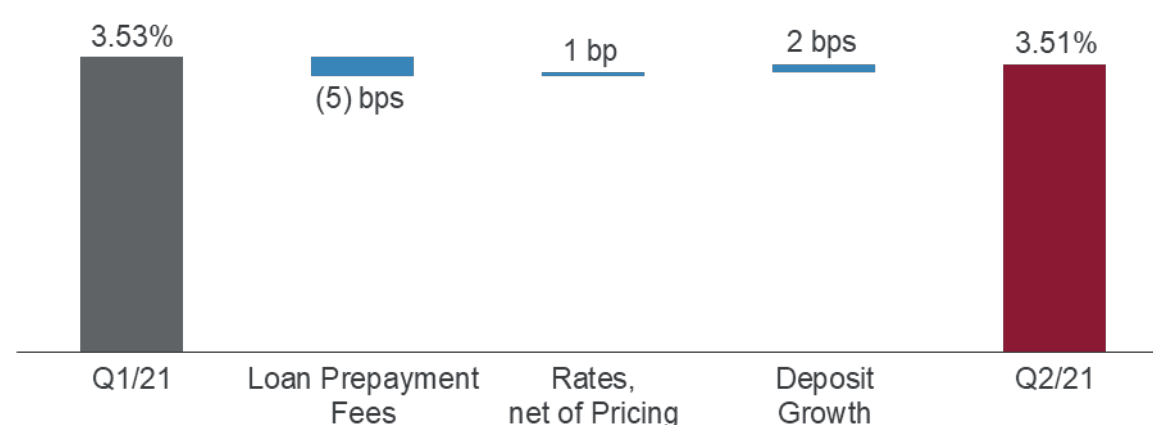
## Average Deposits (\$B, local currency)



## Canadian P&C NIM



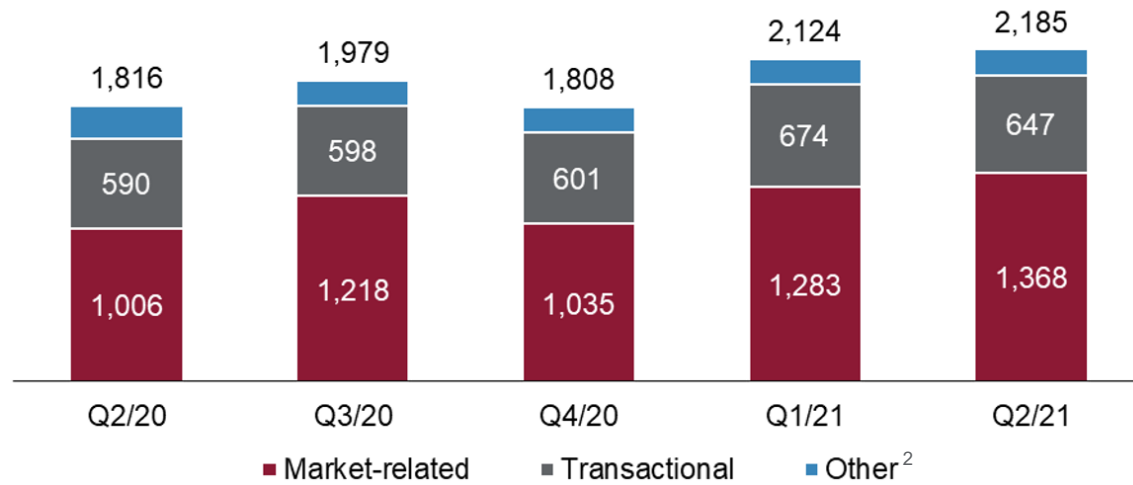
## U.S. Commercial & Wealth NIM



<sup>1</sup> Average loans and acceptances, before any related allowances.

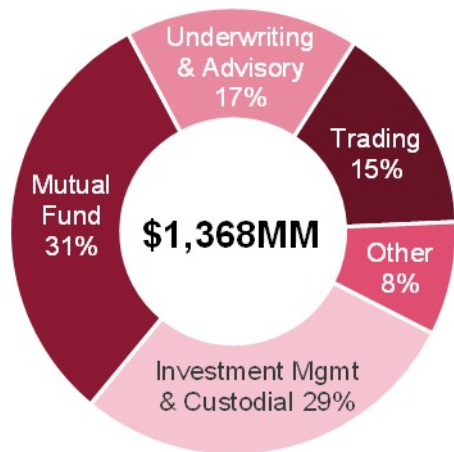
# Strong growth in market-related fees

## Non-Interest Income by Category (\$MM)<sup>1</sup>

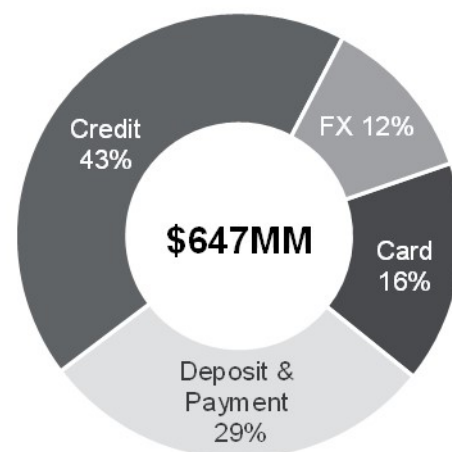


- Increase in market-related fees
  - Higher issuance and advisory activity in Capital Markets
  - Market appreciation and strong net flows driving an increase in investment management and mutual fund fees
  - Increased trading activity YoY
- Transactional fees higher YoY; down sequentially
  - Higher credit fees driven by an increase in Banker's Acceptance volumes
  - Recovery in card fees due to increased consumer activity compared to the prior year; down QoQ
  - Sequential decline due to seasonality and continued headwinds from the pandemic

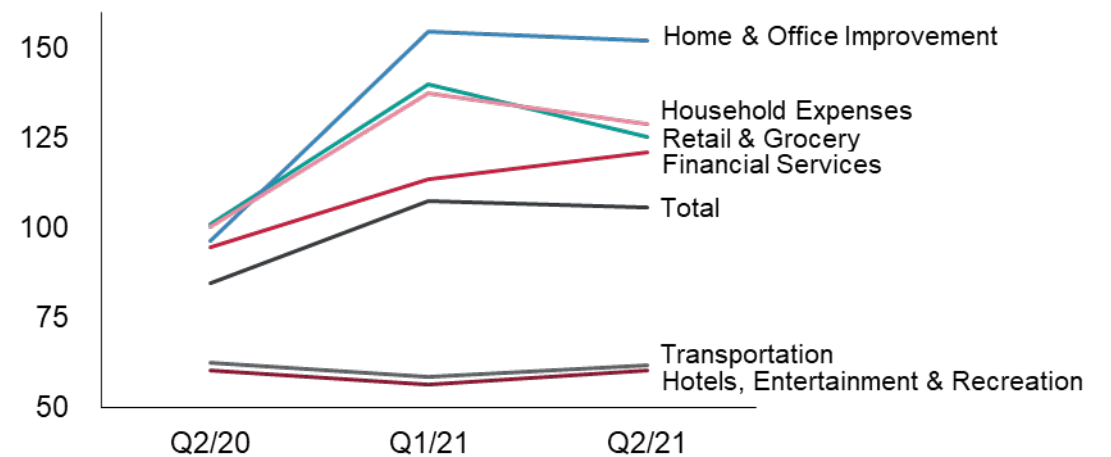
### Market-related



### Transactional Fees



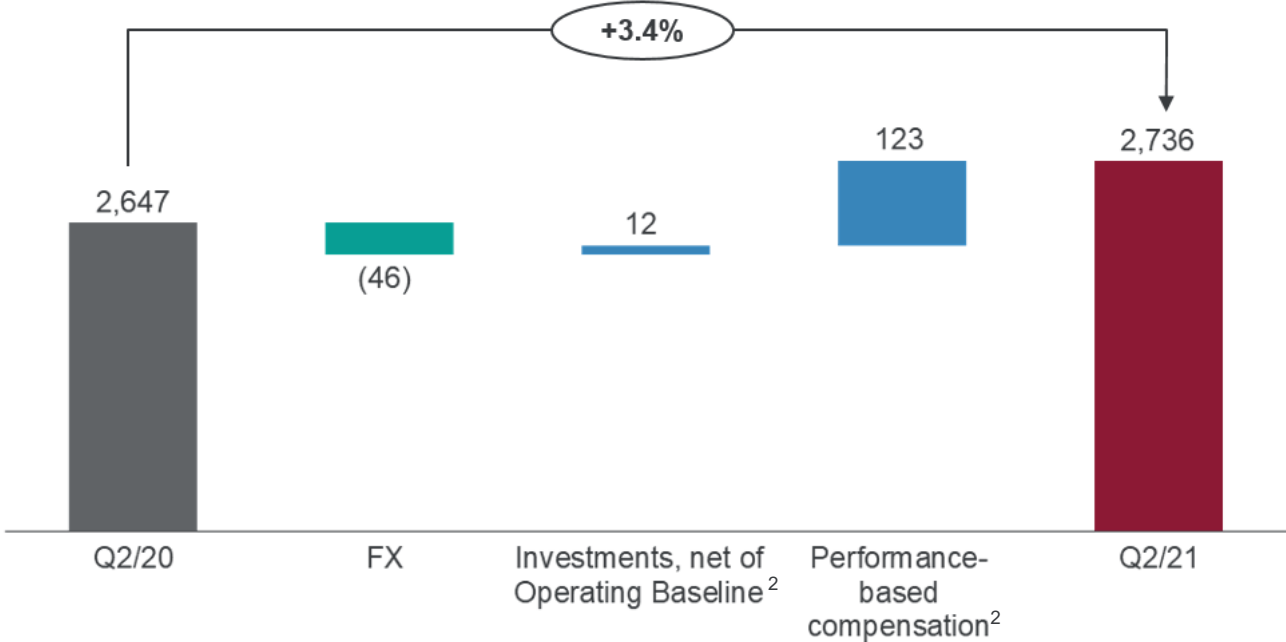
### Card Purchase Volumes by Spend Category, Indexed to Q2/19 (%)



<sup>1</sup> Market-related fees include underwriting and advisory, investment management and custodial and mutual fund fees, commissions on securities transactions, and gains/losses from financial instruments measured at FVTPL and debt securities measured at FVOCI. Transactional fees include deposit and payment, credit and card fees, and foreign exchange other than trading.  
<sup>2</sup> Other primarily includes insurance fees, income from equity-accounted associates and joint ventures, other fees and commissions and other.

# Ongoing focus on efficiency and simplification while continuing to invest in growth

## Expense Growth (\$MM)<sup>1</sup>



**Full Year Outlook: Mid-single-digit growth**

- YoY expense growth primarily driven by higher performance-based compensation; stable excluding these expenses and the impact of FX
- Operating baseline down YoY, driven by restructuring and other transformation
- Investing our realized efficiencies in incremental growth initiatives
- Going forward, accelerating growth and strategic investments, while continuing to safeguard our Bank
  - Investing in front-line personnel, enhancing our advisory capabilities and revenue opportunities
  - Transforming our technology infrastructure to improve our agility



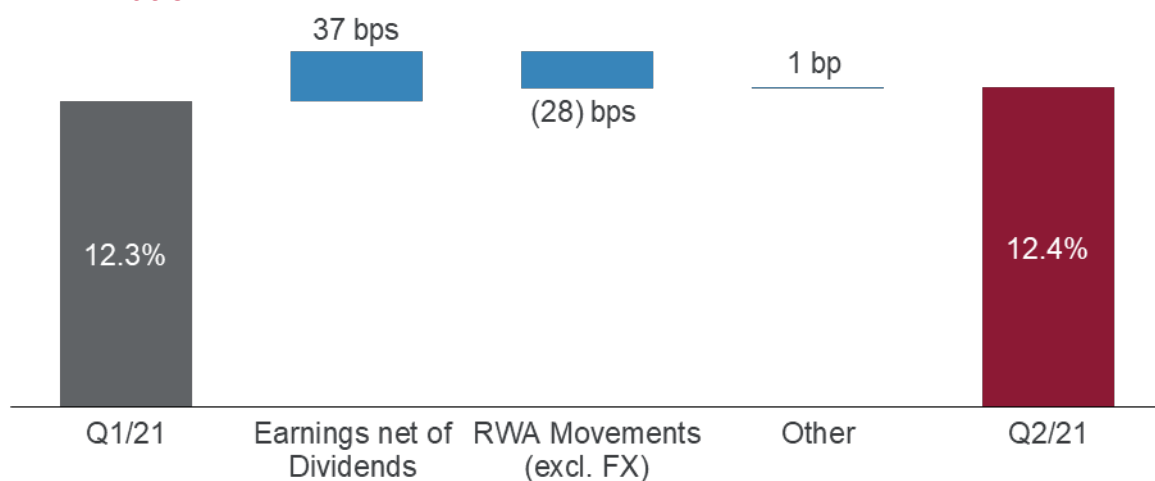
<sup>1</sup> Adjusted results are non-GAAP financial measures. See slide 40 for further details.  
<sup>2</sup> Excludes the impact of favourable FX translation.

# Strong and resilient balance sheet

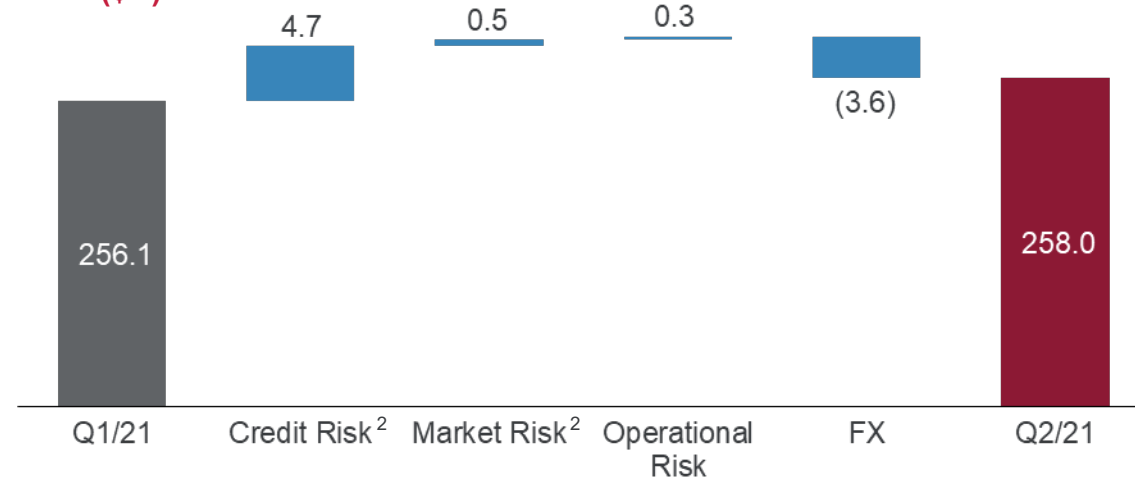
\$B	Q2/20	Q1/21	Q2/21
Average Loans and Acceptances	412.8	417.5	425.0
Average Deposits	526.5	583.6	586.6
CET1 capital	29.5	31.4	31.9
CET1 ratio	11.3%	12.3%	12.4%
Risk-weighted assets (RWA)	261.8	256.1	258.0
Leverage ratio	4.5%	4.7%	4.7%
Liquidity coverage ratio (average)	131%	142%	134%
HQLA (average)	137.9	190.5	179.0
Net Stable Funding Ratio		122%	118%

- Continued balance sheet strength
- CET1 increase driven by internal capital generation partly offset by a net increase in RWAs from accelerating organic growth
  - 37 bps capital generation from earnings, net of dividends
  - RWAs increased \$1.9B QoQ
- Fully loaded CET1<sup>1</sup> ratio of 12.2%

## CET1 Ratio



## RWA (\$B)



<sup>1</sup> Fully loaded CET1 ratio is based on the CET1 capital excluding the benefit of the ECL transitional arrangement provided by OSFI as announced on March 27, 2020.

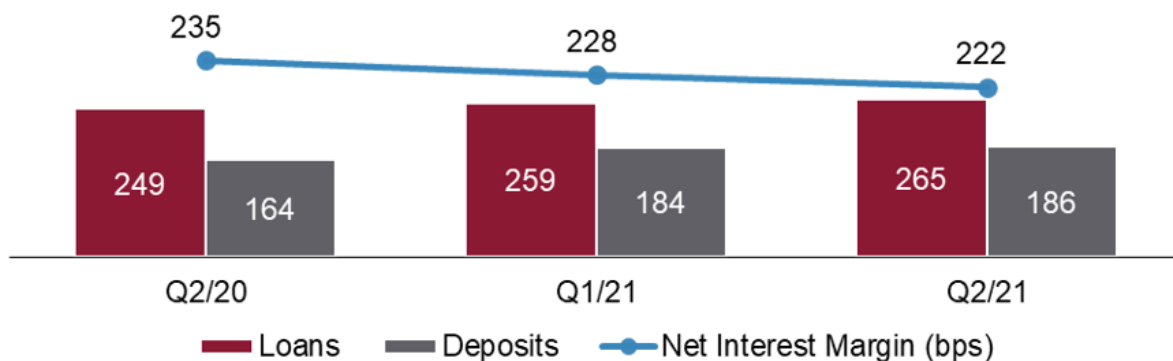
<sup>2</sup> Excludes the impact of FX.

# Personal & Business Banking – strong volume growth

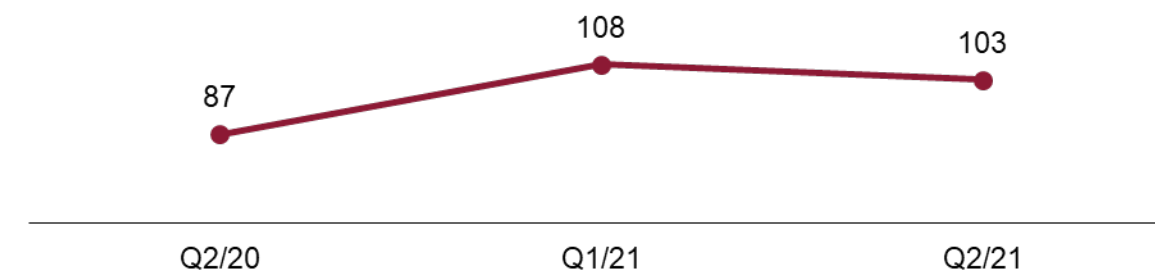
Reported & Adjusted <sup>1</sup> (\$MM)	Q2/21	YoY	QoQ
Revenue	1,941	0%	(4%)
Net interest income	1,425	0%	(4%)
Non-interest income	516	2%	(5%)
Non-Interest Expenses	1,058	(1%)	(3%)
Pre-Provision, Pre-Tax Earnings <sup>2</sup>	883	2%	(6%)
Provision for Credit Losses	65	(90%)	20%
<b>Net Income</b>	<b>603</b>	<b>&gt;100%</b>	<b>(8%)</b>

- Stable NII as continued mortgage and deposit balance growth largely offset by lower rates and declining card balances
  - NIM down 6 bps QoQ and 13 bps YoY
  - Mortgage balances up 9% YoY
  - Deposit balances up 13% YoY
  - Card balances down 13% YoY
- Non-interest income continues to improve from pandemic trough
  - Credit Card purchase volumes up 21% YoY and down 4% QoQ
- Provision for Credit Losses:
  - Total PCL ratio of 10 bps
  - PCL ratio on impaired of 32 bps

## Loans and Deposits (\$B)



## Debit and Credit Transaction Volumes, Indexed to Q2/19 (%)



<sup>1</sup> Adjusted results are non-GAAP financial measures. See slide 40 for further details.

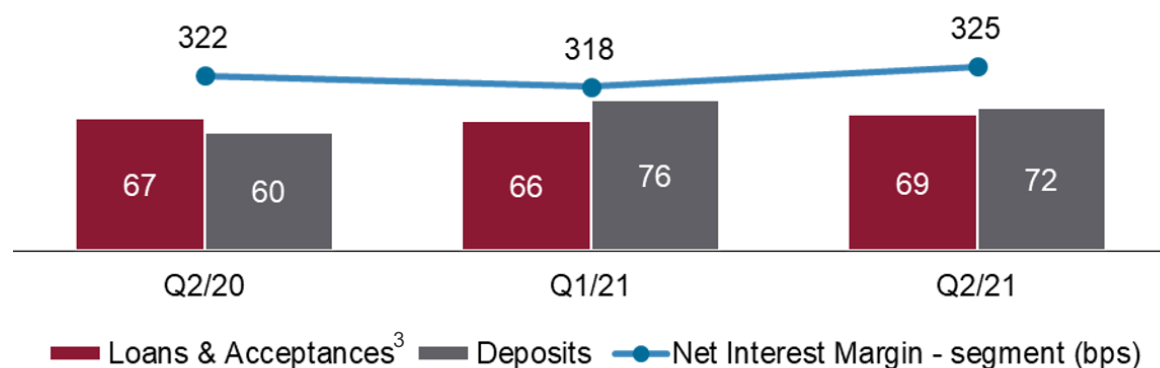
<sup>2</sup> Pre-provision, pre-tax earnings is revenue net of non-interest expenses and is a non-GAAP measure. See slide 40 for further details.

# Canadian Commercial & Wealth – strong client activity driving double-digit revenue growth

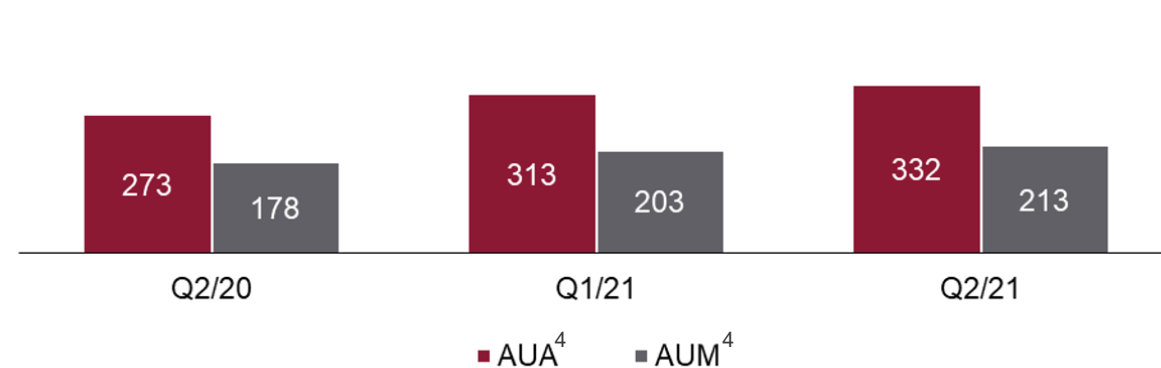
Reported & Adjusted <sup>1</sup> (\$MM)	Q2/21	YoY	QoQ
Revenue	1,135	11%	4%
Net interest income	305	(5%)	2%
Non-interest income	830	18%	5%
Non-Interest Expenses	608	9%	6%
Pre-Provision, Pre-Tax Earnings <sup>2</sup>	527	13%	2%
Provision for (reversal of) Credit Losses	(18)	<(100%)	<(100%)
<b>Net Income</b>	<b>399</b>	<b>94%</b>	<b>13%</b>

- Solid results in Commercial Banking, driven by robust volume growth
  - Commercial loan balances up 2% YoY
  - Commercial deposit balances up 19% YoY
  - NIM up 7 bps QoQ and 3 bps YoY
- Non-interest income up 18% YoY and 5% QoQ
  - Strong performance in Wealth Management, driven by market growth and client activity, with AUA up 22% YoY and AUM up 20% YoY
  - Higher credit fees in Commercial Banking from higher BA volumes
- Higher expenses driven by an increase in performance-based compensation
- Operating leverage of 2%
- Provision for Credit Losses:
  - Net recovery on impaired loans

## Commercial Banking Loans and Deposits (\$B)



## Wealth Management (\$B)



<sup>1</sup> Adjusted results are non-GAAP financial measures. See slide 40 for further details.

<sup>2</sup> Pre-provision, pre-tax earnings is revenue net of non-interest expenses and is a non-GAAP measure. See slide 40 for further details.

<sup>3</sup> Comprises loans and acceptances and notional amount of letters of credit.

<sup>4</sup> Assets under management (AUM) are included in assets under administration (AUA).

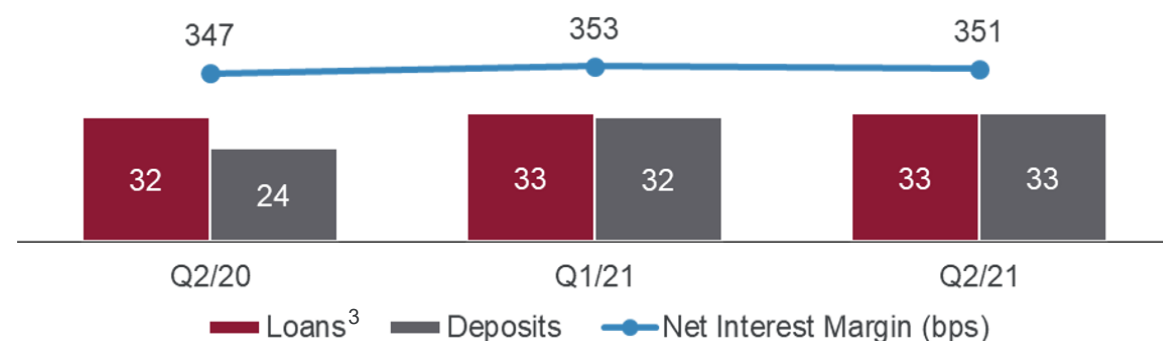


# U.S. Commercial & Wealth – continued momentum in building and broadening client relationships

Reported (US\$MM)	Q2/21	YoY	QoQ
Revenue	425	15%	(3%)
Net interest income	280	4%	(4%)
Non-interest income	145	42%	0%
Non-Interest Expenses	217	3%	(0%)
Provision for (reversal of) Credit Losses	(10)	<(100%)	<(100%)
<b>Net Income</b>	<b>173</b>	<b>&gt;100%</b>	<b>18%</b>

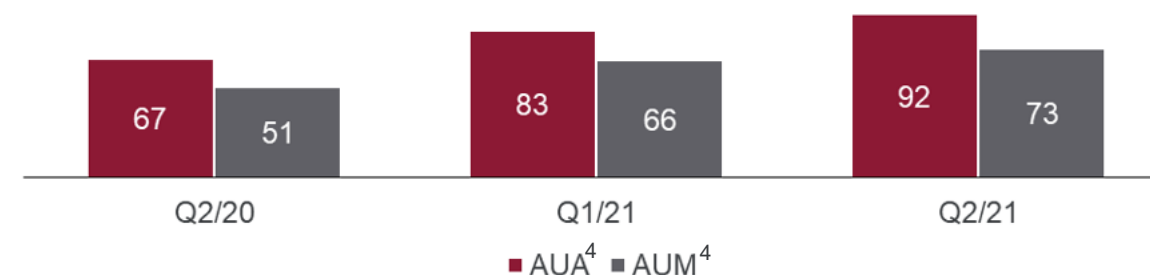
Adjusted <sup>1</sup> (US\$MM)	Q2/21	YoY	QoQ
Revenue	425	15%	(3%)
Net interest income	280	4%	(4%)
Non-interest income	145	42%	0%
Non-Interest Expenses	202	4%	(1%)
Pre-Provision, Pre-Tax Earnings <sup>2</sup>	223	27%	(4%)
Provision for (reversal of) Credit Losses	(10)	<(100%)	<(100%)
<b>Net Income</b>	<b>184</b>	<b>&gt;100%</b>	<b>19%</b>

## Loans and Deposits – Average (US\$B)



- Continued focus on growing client base and franchising, driving increase in net interest income
  - Loan balances up 4% YoY
  - Deposit balances up 34% YoY
  - NIM up 4 bps YoY and down 2 bps QoQ
- Non-interest income up 42% YoY primarily due to higher asset management fees, driven by market growth and strong net flows
- Expense growth mainly driven by higher performance-based compensation
- Operating leverage of 10%
- Provision for Credit Losses:
  - PCL ratio on impaired of 24 bps

## Wealth Management (US\$B)



<sup>1</sup> Adjusted results are non-GAAP financial measures. See slide 40 for further details.

<sup>2</sup> Pre-provision, pre-tax earnings is revenue net of non-interest expenses and is a non-GAAP measure. See slide 40 for further details.

<sup>3</sup> Loan amounts are stated before any related allowances or purchase accounting adjustments.

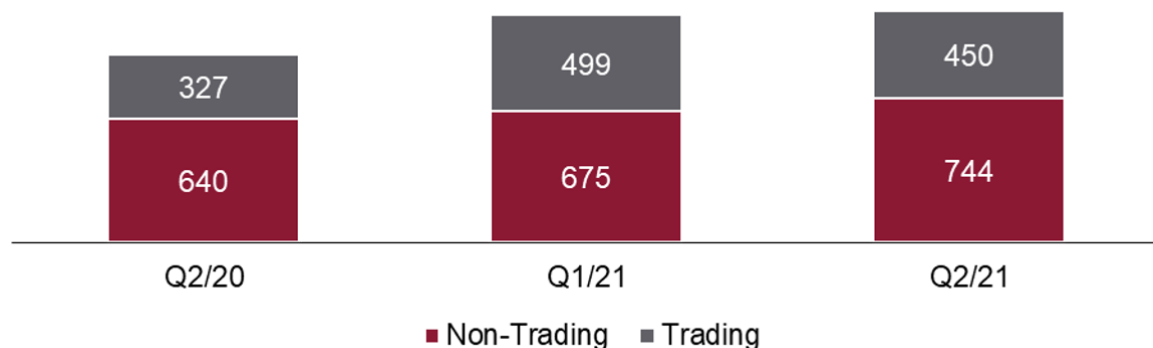
<sup>4</sup> Assets under management (AUM) are included in assets under administration (AUA). Includes certain Canadian Commercial Banking and Wealth Management assets that U.S. Commercial Banking and Wealth Management provides sub-advisory services for.

# Capital Markets – strong client origination and trading activity

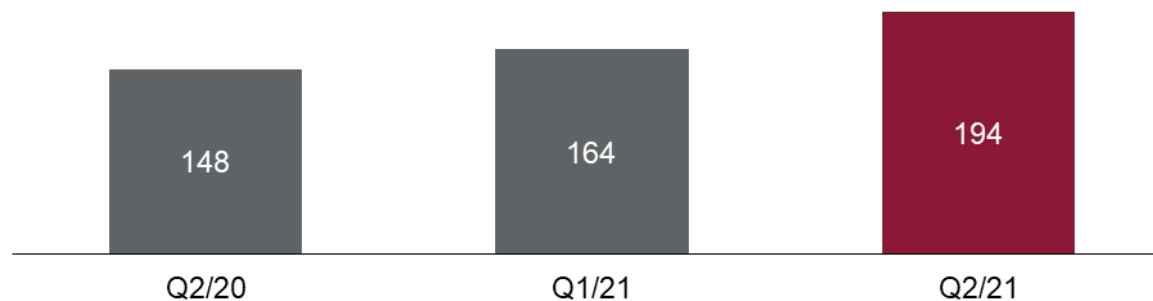
Reported & Adjusted <sup>1</sup> (\$MM)	Q2/21	YoY	QoQ
Revenue <sup>2</sup>	1,194	23%	2%
Net interest income	662	17%	(3%)
Non-interest income	532	33%	8%
Non-Interest Expenses	538	9%	3%
Pre-Provision, Pre-Tax Earnings <sup>3</sup>	656	38%	1%
Provision for (reversal) Credit Losses	(11)	<(100%)	<(100%)
<b>Net Income</b>	<b>495</b>	<b>&gt;100%</b>	<b>0%</b>

- Continued strong performance across all businesses:
  - Strong growth in underwriting and advisory fees
  - Higher trading activity in Global Markets and Investor's Edge
  - Unfavourable credit and funding valuation adjustments in the prior year
- U.S. expansion strategy delivering double-digit revenue growth
- Higher performance-based compensation
- Provision for Credit Losses:
  - PCL ratio on impaired of 8 bps

Revenue (\$MM)<sup>2</sup>



U.S. Region Revenue (US\$MM)<sup>2</sup>



<sup>1</sup> Adjusted results are non-GAAP financial measures. See slide 40 for further details.

<sup>2</sup> Revenue is reported on a taxable equivalent basis (TEB).

<sup>3</sup> Pre-provision, pre-tax earnings is revenue net of non-interest expenses and is a non-GAAP measure. See slide 40 for further details.

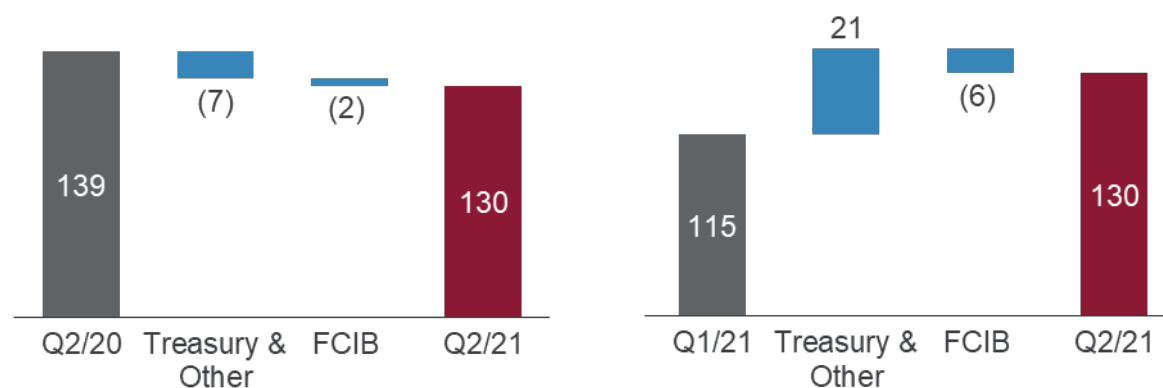
# Corporate and Other

Reported (\$MM)	Q2/21	YoY	QoQ
Revenue <sup>1</sup>	130	(6%)	13%
Net interest income	4	(94%)	100%
Non-interest income	126	85%	12%
Non-Interest Expenses	281	(2%)	6%
Provision for Credit Losses	8	(93%)	(20%)
<b>Net Income</b>	<b>(62)</b>	<b>63%</b>	<b>0%</b>

Adjusted <sup>2</sup> (\$MM)	Q2/21	YoY	QoQ
Revenue <sup>1</sup>	130	(6%)	13%
Net interest income	4	(94%)	100%
Non-interest income	126	85%	12%
Non-Interest Expenses	279	9%	6%
Pre-Provision, Pre-Tax Earnings <sup>3</sup>	(149)	(27%)	(1%)
Provision for Credit Losses	8	(93%)	(20%)
<b>Net Income</b>	<b>(60)</b>	<b>57%</b>	<b>(2%)</b>

- Cost of excess liquidity starting to normalize
- FCIB revenues stable as a weaker U.S. dollar and lower margins were largely offset by write-downs on debt securities in the prior year
- Sequential expense growth driven by accelerating strategic investments
- Provision for Credit Losses:
  - Total PCL ratio of 33 bps
  - PCL ratio on impaired of 72 bps

## Revenue (\$MM)<sup>1</sup>



<sup>1</sup> Revenue is reported on a taxable equivalent basis (TEB).

<sup>2</sup> Adjusted results are non-GAAP financial measures. See slide 40 for further details.

<sup>3</sup> Pre-provision, pre-tax earnings is revenue net of non-interest expenses and is a non-GAAP measure. See slide 40 for further details.

# Looking forward



**Strong balance sheet** provides capacity and flexibility to support our clients, grow our business and return capital to shareholders



Improved competitiveness across our **diversified franchise** positions us well for future growth



**Accelerating investments** in transformation and growth as we execute on our client-focused strategy

# Risk Review

**Shawn Beber**

Senior Executive Vice-President, Chief Risk Officer



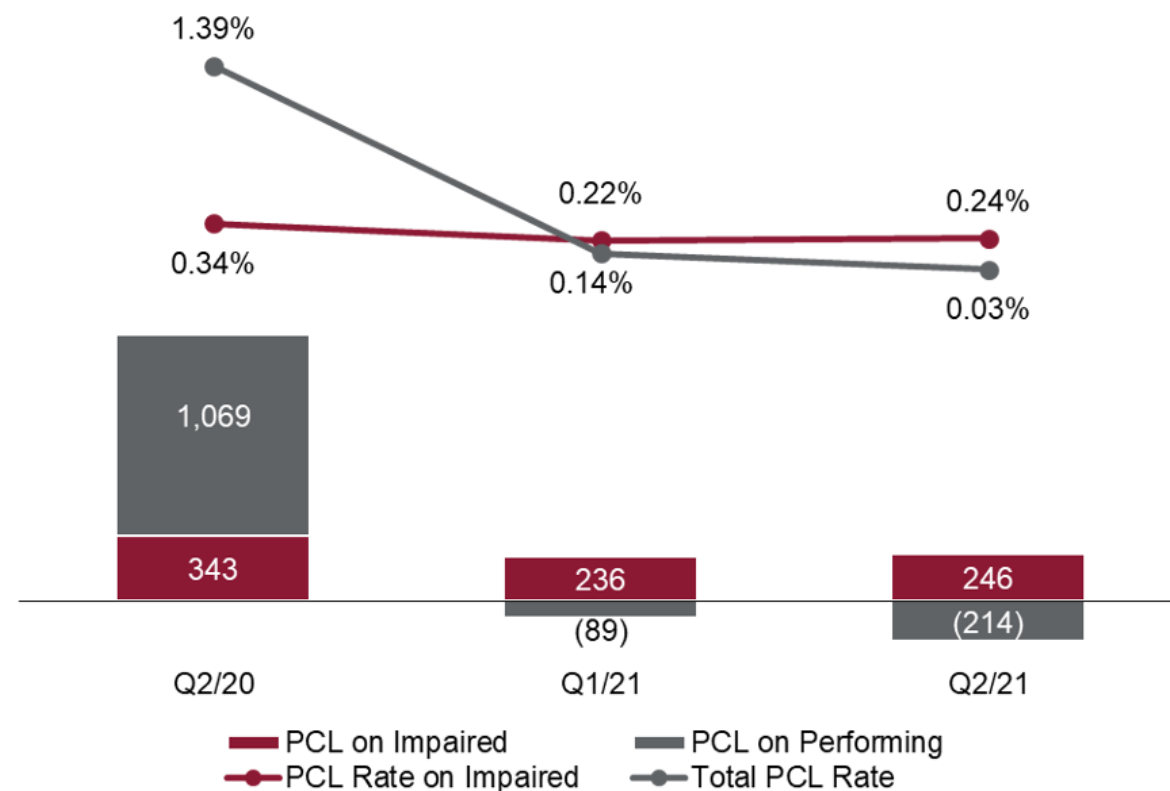
# Provision for credit losses lower in performing loans and higher in impaired loans

Reported & Adjusted <sup>1</sup> (\$MM)	Q2/20	Q1/21	Q2/21
<b>Cdn. Personal &amp; Business Banking</b>	640	54	65
Impaired	201	109	206
Performing	439	(55)	(141)
<b>Cdn. Commercial Banking &amp; Wealth</b>	186	33	(18)
Impaired	62	19	(8)
Performing	124	14	(10)
<b>U.S. Commercial Banking &amp; Wealth</b>	230	45	(12)
Impaired	20	48	23
Performing	210	(3)	(35)
<b>Capital Markets</b>	236	5	(11)
Impaired	43	42	8
Performing	193	(37)	(19)
<b>Corporate &amp; Other</b>	120	10	8
Impaired	17	18	17
Performing	103	(8)	(9)
<b>Total PCL</b>	<b>1,412</b>	<b>147</b>	<b>32</b>
<b>Impaired</b>	<b>343</b>	<b>236</b>	<b>246</b>
<b>Performing</b>	<b>1,069</b>	<b>(89)</b>	<b>(214)</b>

## Provision for Credit Losses down YoY & QoQ

- Down YoY due to lower provisions in both performing loans and impaired loans
- Down QoQ due to higher provision reversals in performing loans partially offset by higher impaired losses in the current quarter

## Provision for Credit Losses Ratio

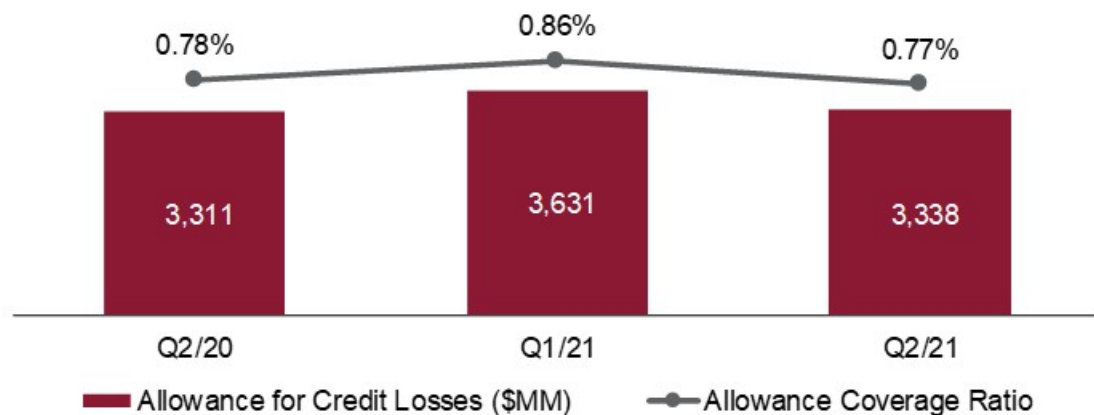


<sup>1</sup> Adjusted results are non-GAAP financial measures. See slide 40 for further details.

# Allowance in line with a year ago

Reported	Q2/20	Q1/21	Q2/21
Canadian Credit Cards	6.3%	6.4%	5.8%
Canadian Residential Mortgages	0.1%	0.1%	0.1%
Canadian Personal Lending	1.8%	1.8%	1.6%
Canadian Small Business	2.7%	3.1%	2.5%
Canadian Commercial Banking	0.8%	0.9%	0.8%
U.S. Commercial Banking	0.9%	1.4%	1.2%
Capital Markets	0.8%	1.1%	1.0%
CIBC FirstCaribbean (FCIB)	4.6%	5.0%	5.0%
<b>Total</b>	<b>0.78%</b>	<b>0.86%</b>	<b>0.77%</b>

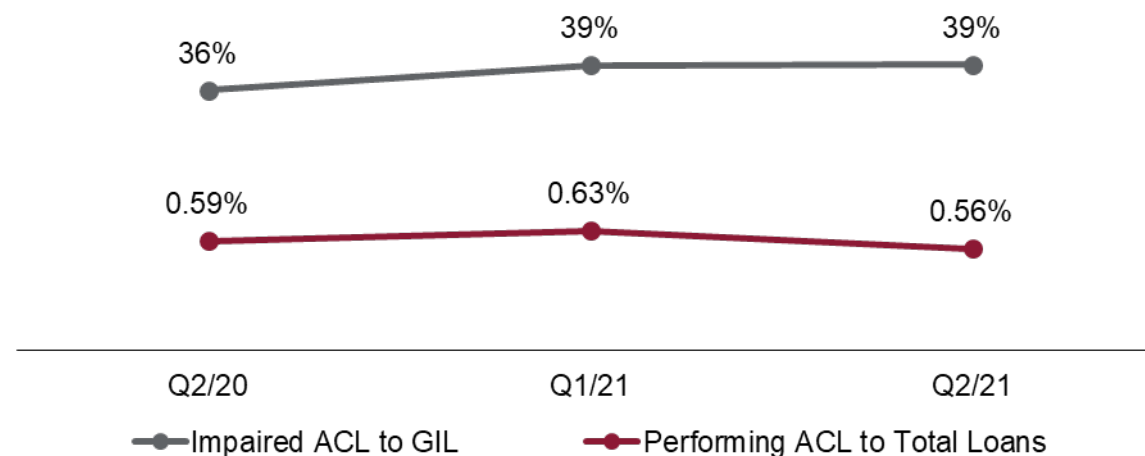
## Total Allowance Coverage Ratio<sup>1</sup>



## Allowance coverages were up YoY and down QoQ

- More than half of the performing allowance decrease in Q2 due to net transfer of performing provision to impaired provision for loans that became impaired this quarter
- The remainder is due to a combination of net impact of forward looking indicator improvements, COVID overlays and other portfolio movements

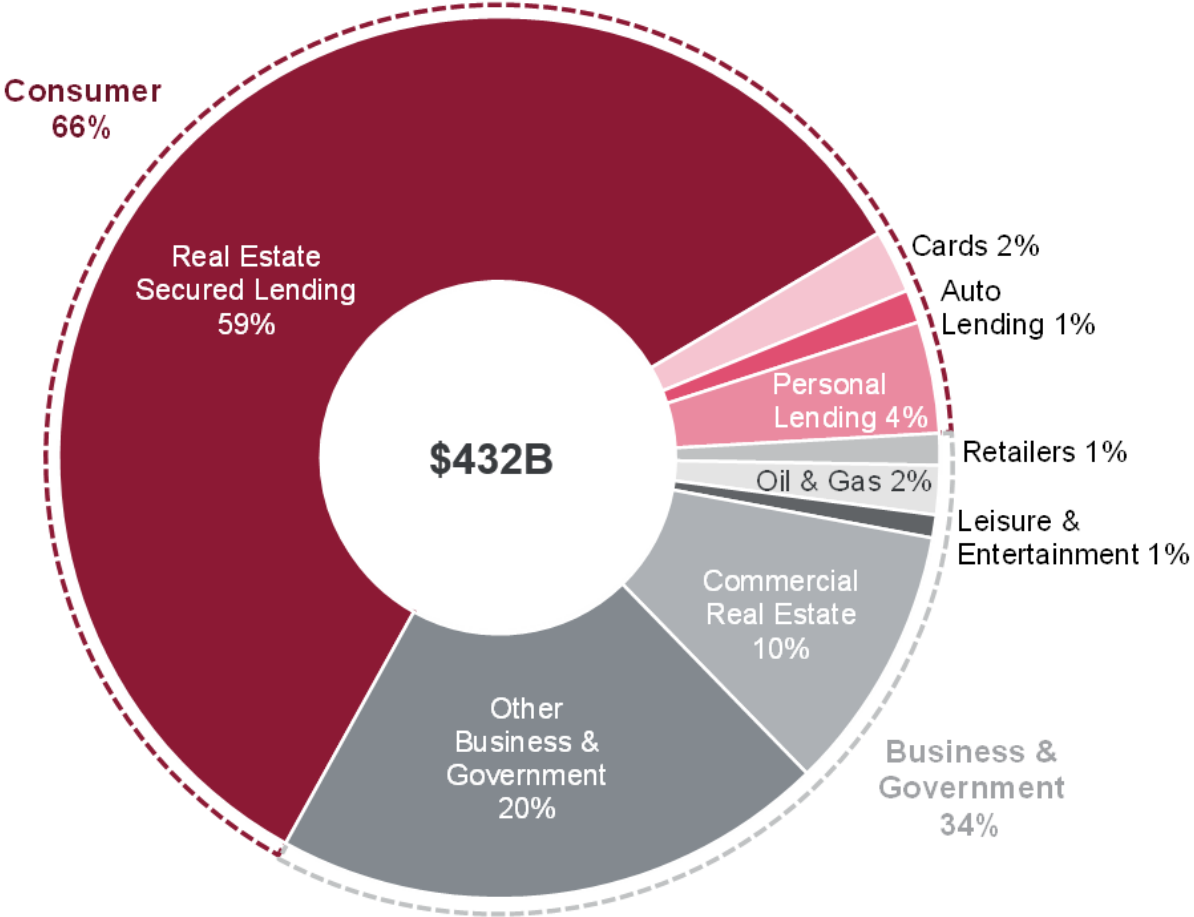
## Performing and Impaired Allowance Coverage Ratios



<sup>1</sup> Allowance for credit loss to gross carrying amount of loans. The gross carrying amount of loans include certain loans that are measured at FVTPL.

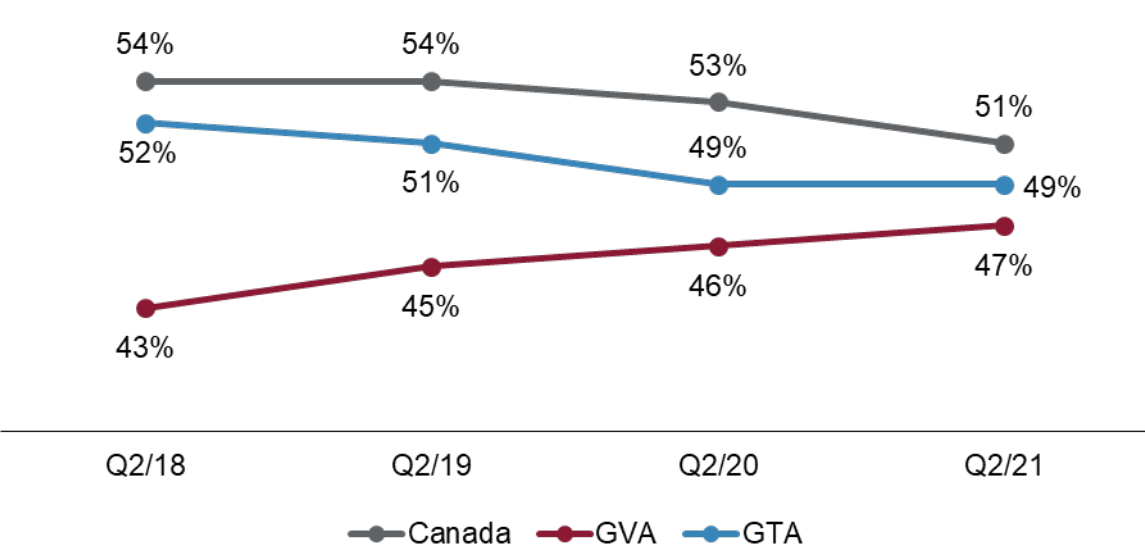
# Lending portfolio is well diversified

## Overall Loan Mix (Outstanding)



- Nearly two-thirds of our portfolio is consumer lending composed mainly of mortgages, with uninsured having an average loan-to-value of 51%
- Oil and gas is 1.8% of the loan portfolio; 47% investment grade
- The balance of our portfolio is in business and government lending with an average risk rating equivalent<sup>1</sup> to a BBB, with minimal exposure to the leisure and entertainment sectors

## Canadian Uninsured Mortgage Loan-To-Value Ratios



<sup>1</sup> Incorporates security pledged; equivalent to S&P/Moody's rating of BBB/Baa2.



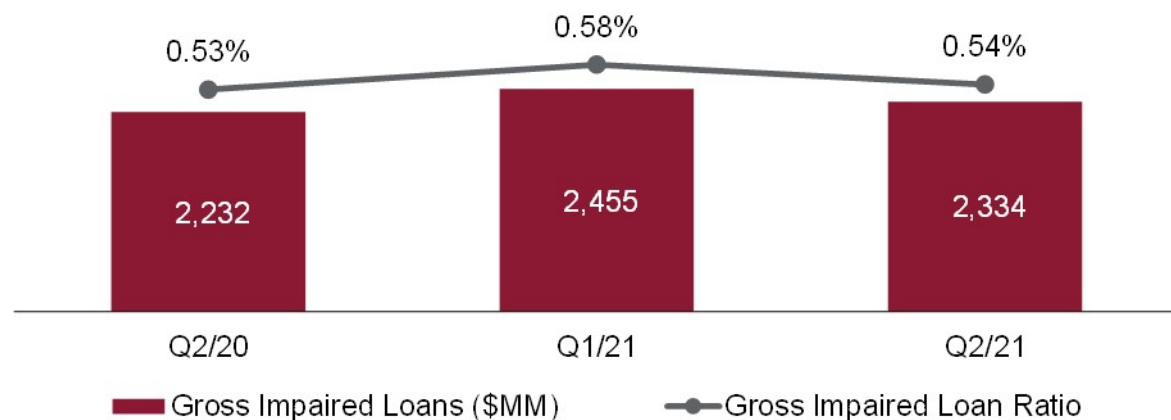
# Credit Quality — gross impaired loans trended lower in Q2

Reported	Q2/20	Q1/21	Q2/21
Canadian Residential Mortgages	0.32%	0.27%	0.25%
Canadian Personal Lending	0.44%	0.35%	0.32%
Business & Government Loans <sup>1</sup>	0.67%	0.97%	0.90%
CIBC FirstCaribbean (FCIB)	3.87%	3.72%	3.89%
<b>Total</b>	<b>0.53%</b>	<b>0.58%</b>	<b>0.54%</b>

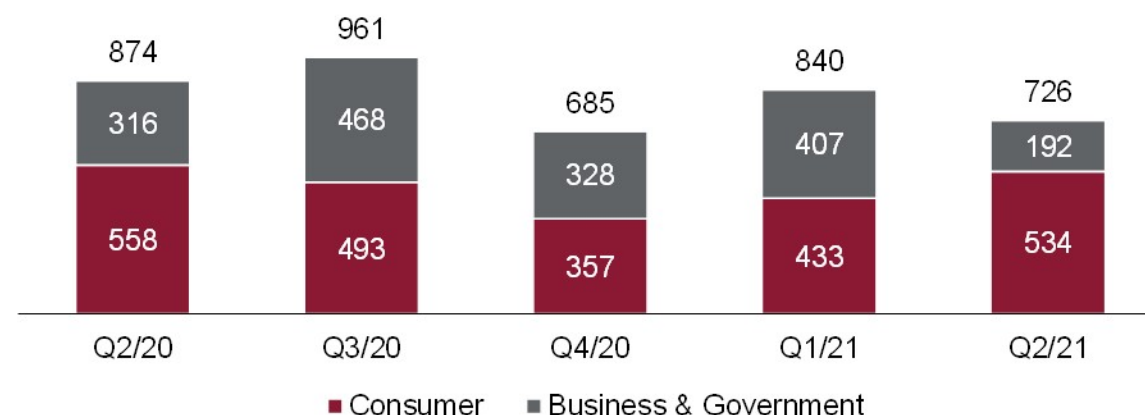
## Balances were up YoY & down QoQ

- Lower consumer impairments in Q2 outside of Cards
- Impairments in business and government loans were up YoY, but were down QoQ

## Gross Impaired Loan Ratio



## New Formations (\$MM)



<sup>1</sup> Excludes CIBC FirstCaribbean business & government loans.

# Credit Quality — Canadian Consumer

Reported Net Write-Offs	Q2/20	Q1/21	Q2/21
Canadian Residential Mortgages	0.01%	0.01%	0.01%
Canadian Credit Cards	3.68%	1.49%	5.65%
Personal Lending	0.81%	0.56%	0.53%
<b>Total</b>	<b>0.29%</b>	<b>0.15%</b>	<b>0.29%</b>

## Net write-off dollars were up YoY & QoQ

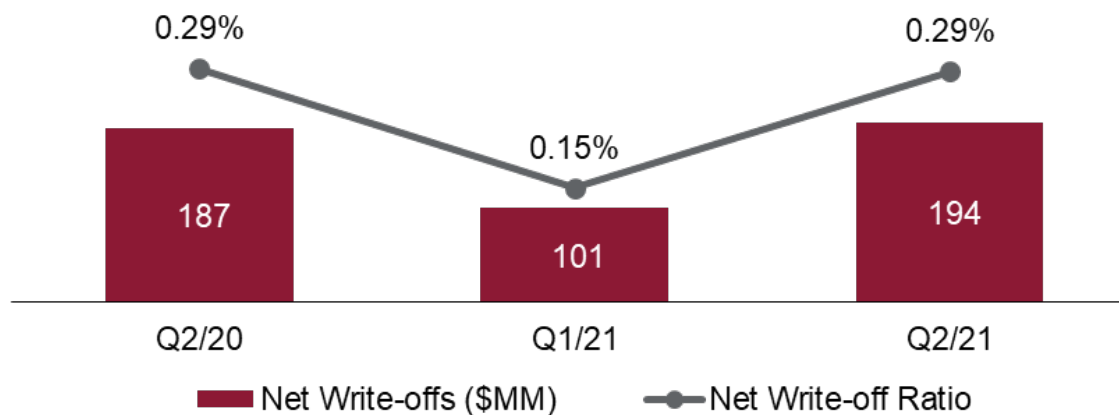
- Increase in credit cards mainly attributable to the segment of customers who were previously in the payment deferral programs, and continued to underperform and eventually were written off after exiting the programs

90+ Days Delinquency Rates	Q2/20	Q1/21	Q2/21
Canadian Residential Mortgages	0.32%	0.27%	0.25%
Uninsured	0.28%	0.24%	0.23%
Insured	0.45%	0.37%	0.35%
Canadian Credit Cards	0.66%	1.57%	0.69%
Personal Lending	0.44%	0.35%	0.32%
<b>Total</b>	<b>0.36%</b>	<b>0.34%</b>	<b>0.29%</b>

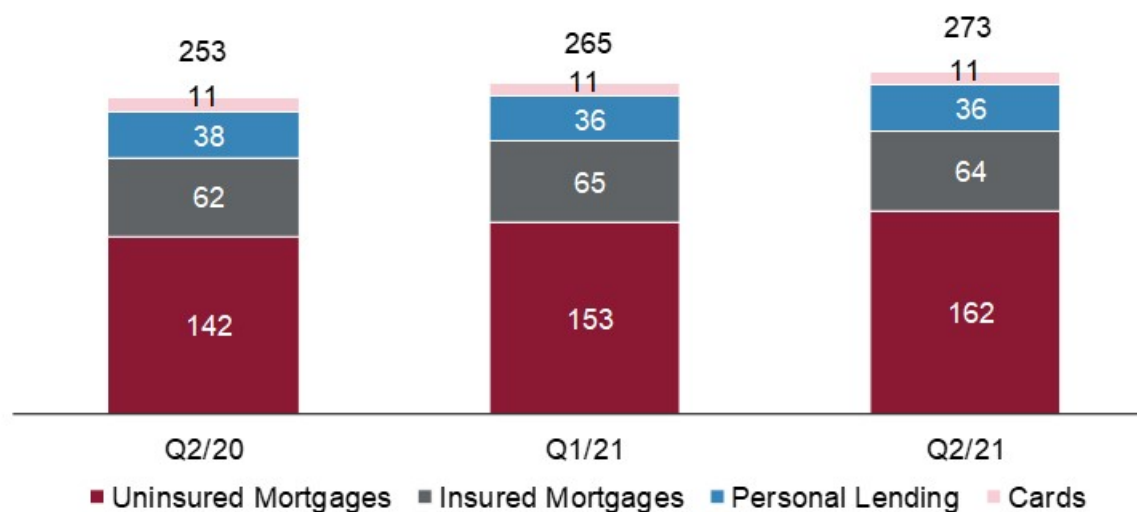
## 90+ Days Delinquency rates down YoY & QoQ

- Q2/21 decrease in credit cards mainly due to write-offs of accounts from payment deferral programs mentioned above, while the decrease in mortgages was due to portfolio growth

## Net Write-off Ratio



## Balances (\$B; spot)

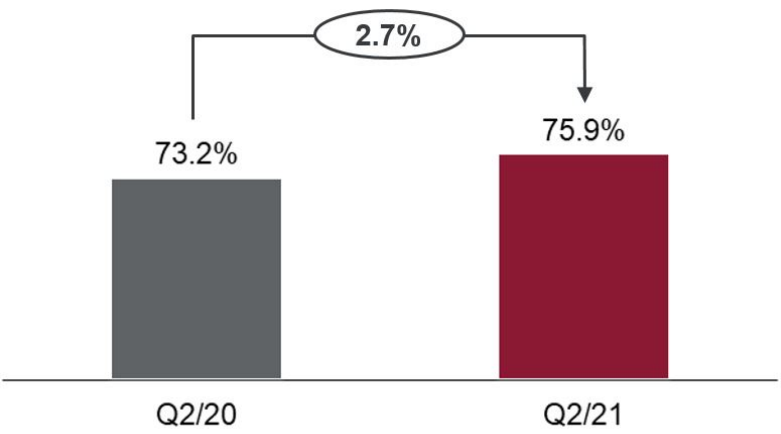


# Appendix

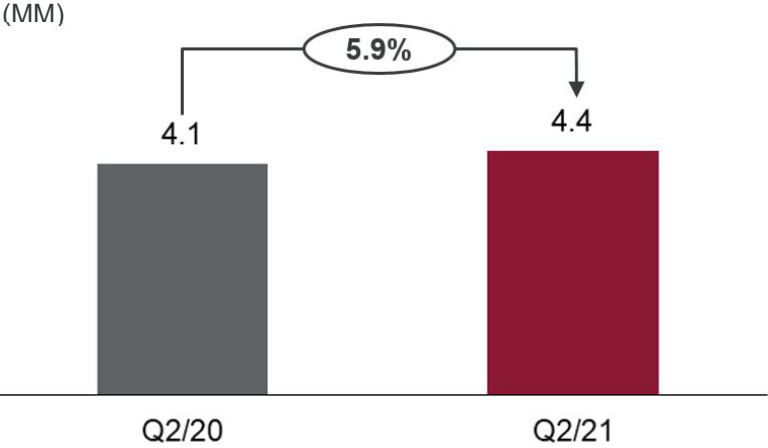


# Growing Digital Engagement and Adoption<sup>1</sup>

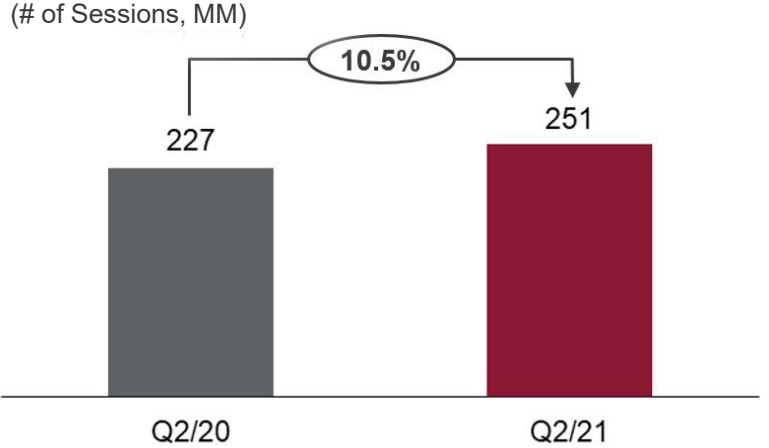
**Digital Adoption Rate<sup>2</sup>**



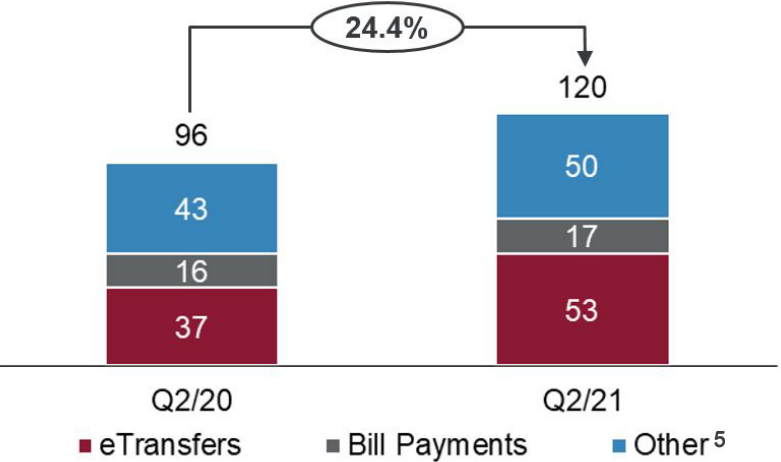
**Active Digital Banking Users<sup>3</sup>**



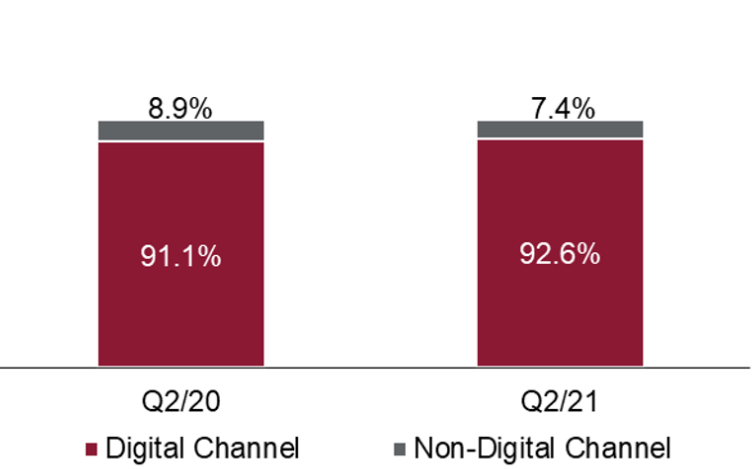
**Digital Channel Usage**



**Digital Transactions<sup>4</sup>**



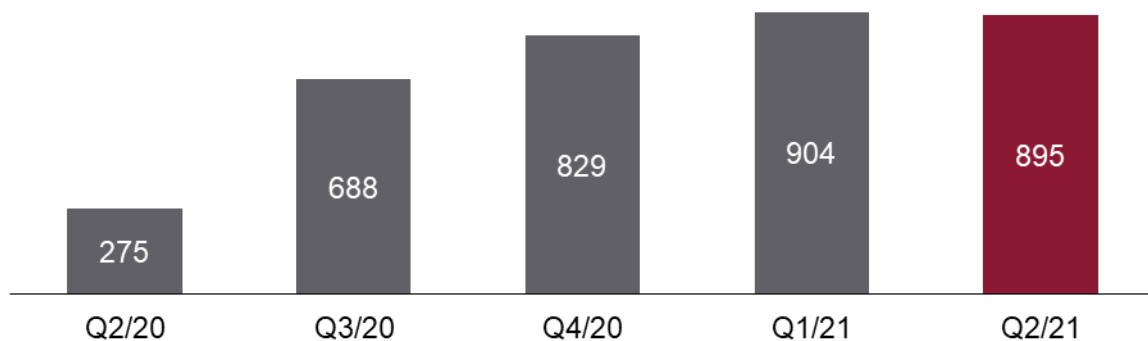
**Transactions by Channel<sup>4</sup>**



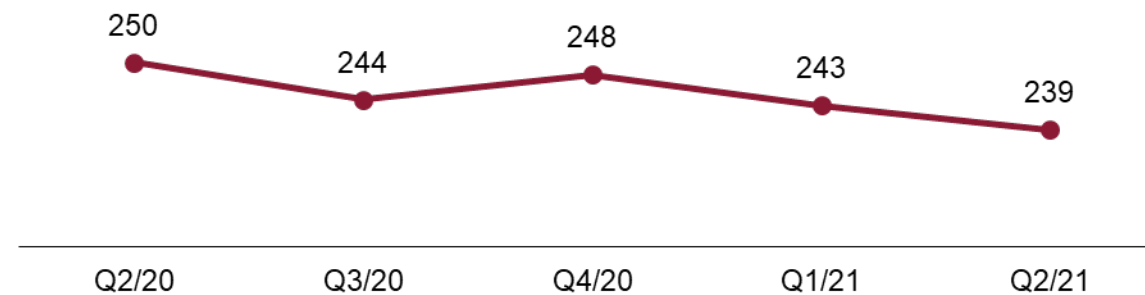
<sup>1</sup> Canadian Personal Banking only, excluding Simplii Financial.  
<sup>2</sup> Digital Adoption Rate calculated using 90-day active users.  
<sup>3</sup> Active Digital Users represent the 90-day Active clients in Canadian Personal Banking.  
<sup>4</sup> Reflect financial transactions only.  
<sup>5</sup> Other includes transfers and eDeposits.

# Canadian Personal and Commercial Banking

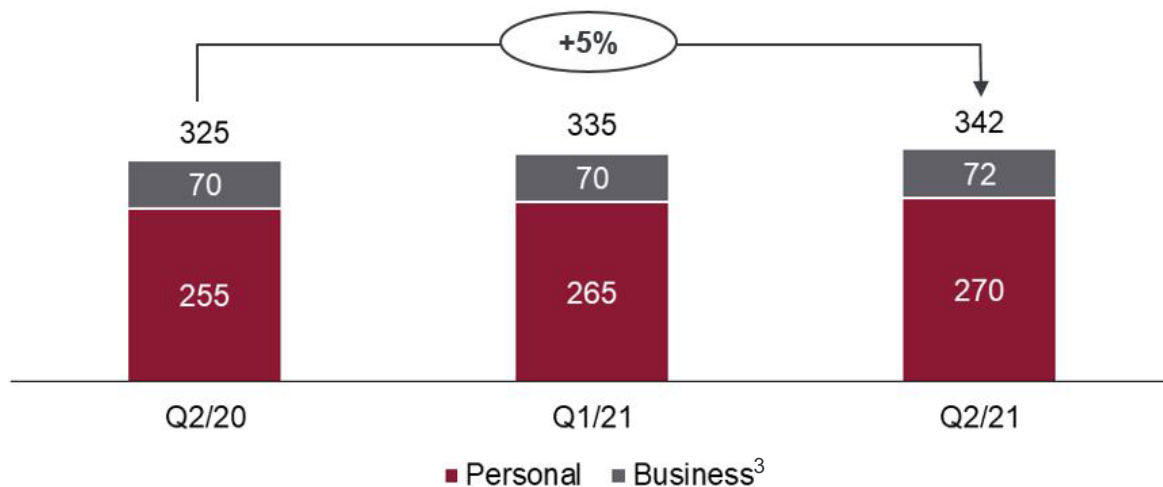
Net Income – Adjusted (\$MM)<sup>1</sup>



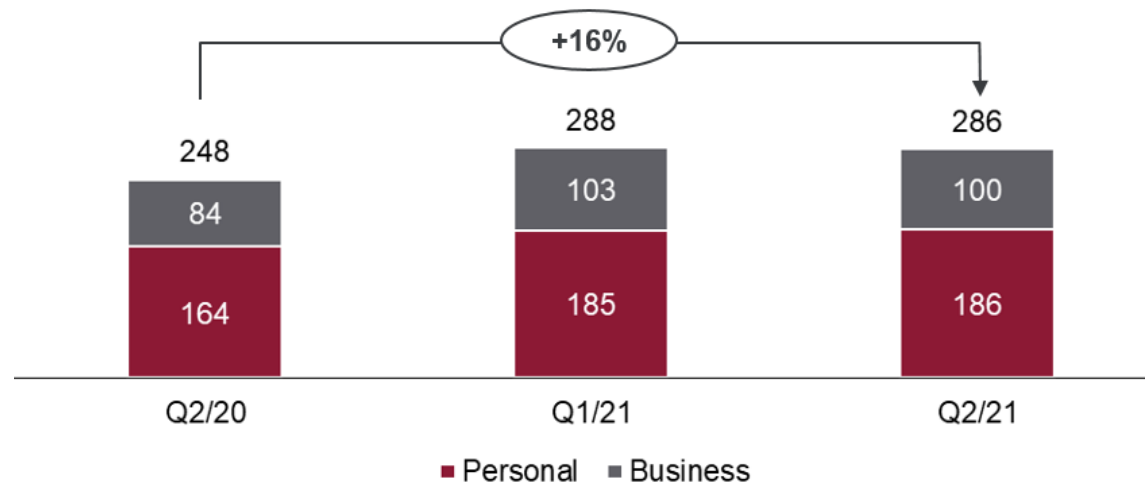
Net Interest Margin (bps)



Average Loans (\$B)<sup>2</sup>



Average Deposits (\$B)



<sup>1</sup> Adjusted results are non-GAAP financial measures. See slide 40 for further details.

<sup>2</sup> Before any related allowances.

<sup>3</sup> Commercial Banking loans comprise loans and acceptances and notional amount of letters of credit.

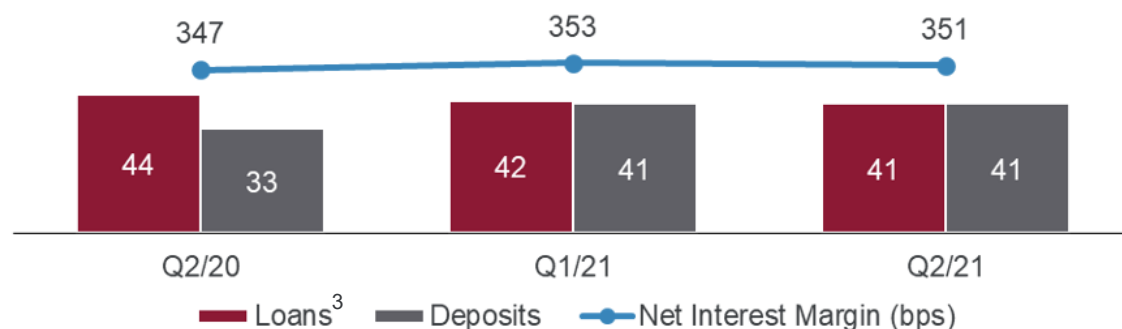
# U.S. Commercial Banking & Wealth Management (C\$)

Reported (C\$MM)	Q2/21	YoY	QoQ
Revenue	532	4%	(5%)
Net interest income	351	(5%)	(6%)
Non-interest income	181	28%	(3%)
Non-Interest Expenses	271	(7%)	(3%)
Provision for (reversal of) Credit Losses	(12)	<(100%)	<(100%)
<b>Net Income</b>	<b>216</b>	<b>&gt;100%</b>	<b>15%</b>

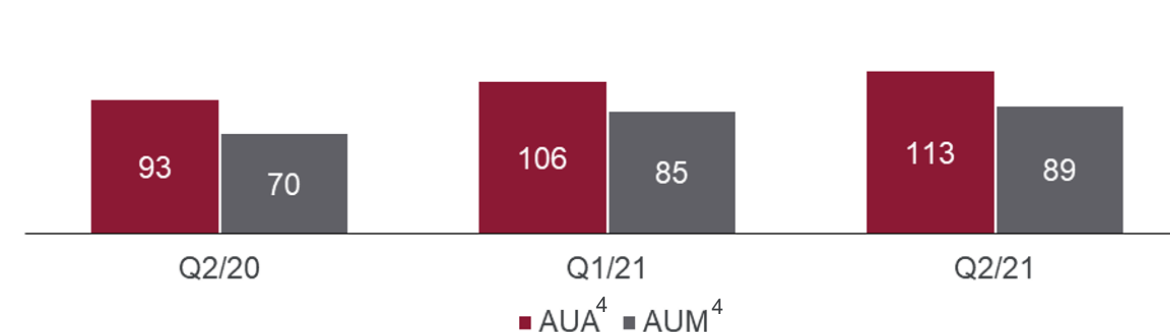
Adjusted <sup>1</sup> (C\$MM)	Q2/21	YoY	QoQ
Revenue	532	4%	(5%)
Net interest income	351	(5%)	(6%)
Non-interest income	181	28%	(3%)
Non-Interest Expenses	253	(6%)	(4%)
Pre-Provision, Pre-Tax Earnings <sup>2</sup>	279	15%	(6%)
Provision for (reversal of) Credit Losses	(12)	<(100%)	<(100%)
<b>Net Income</b>	<b>229</b>	<b>&gt;100%</b>	<b>15%</b>

- Results impacted by a weaker U.S. dollar
- Continued focus on growing client base and franchising
  - Deposit balances up 22% YoY
  - Loans balances down 6% YoY
  - NIM up 4 bps YoY and down 2 bps QoQ
- Non-interest income up 28% YoY primarily due to higher asset management fees, driven by market growth and strong net flows
- Operating leverage of 10%
- Provision for Credit Losses:
  - PCL ratio on impaired of 24 bps

## Loans and Deposits – Average (C\$B)



## Wealth Management (C\$B)



<sup>1</sup> Adjusted results are non-GAAP financial measures. See slide 40 for further details.

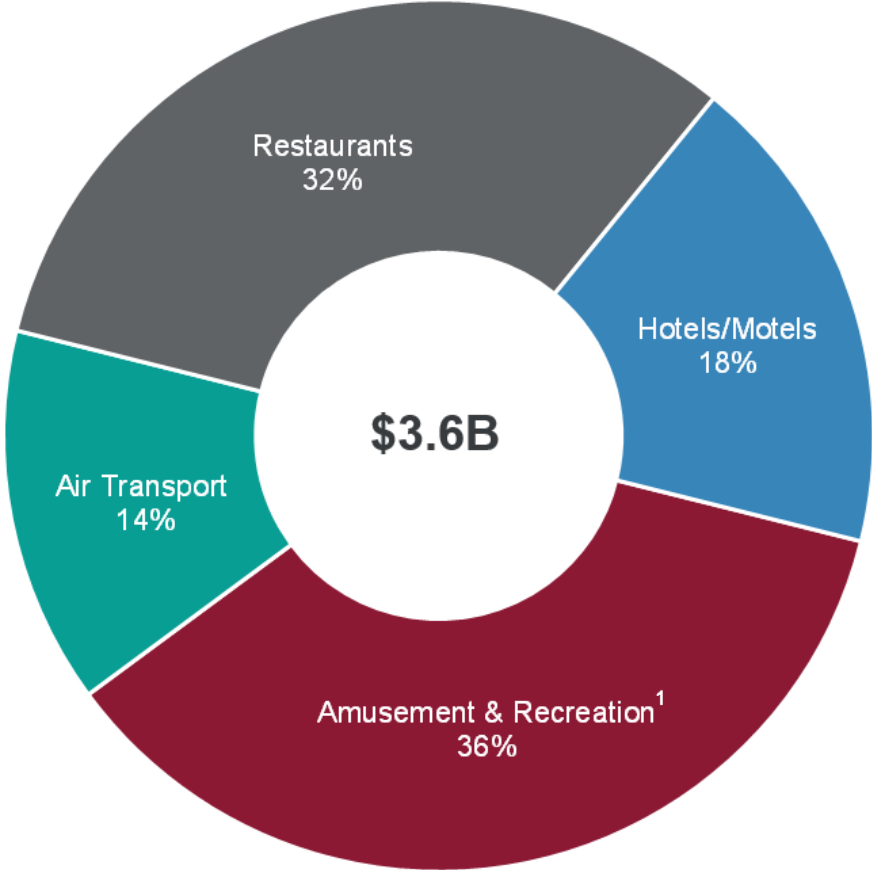
<sup>2</sup> Pre-provision earnings is revenue net of non-interest expenses and is a non-GAAP measure. See slide 40 for further details.

<sup>3</sup> Loan amounts are stated before any related allowances or purchase accounting adjustments.

<sup>4</sup> Assets under management (AUM) are included in assets under administration (AUA). Includes certain Canadian Commercial Banking and Wealth Management assets that U.S. Commercial Banking and Wealth Management provides sub-advisory services for.

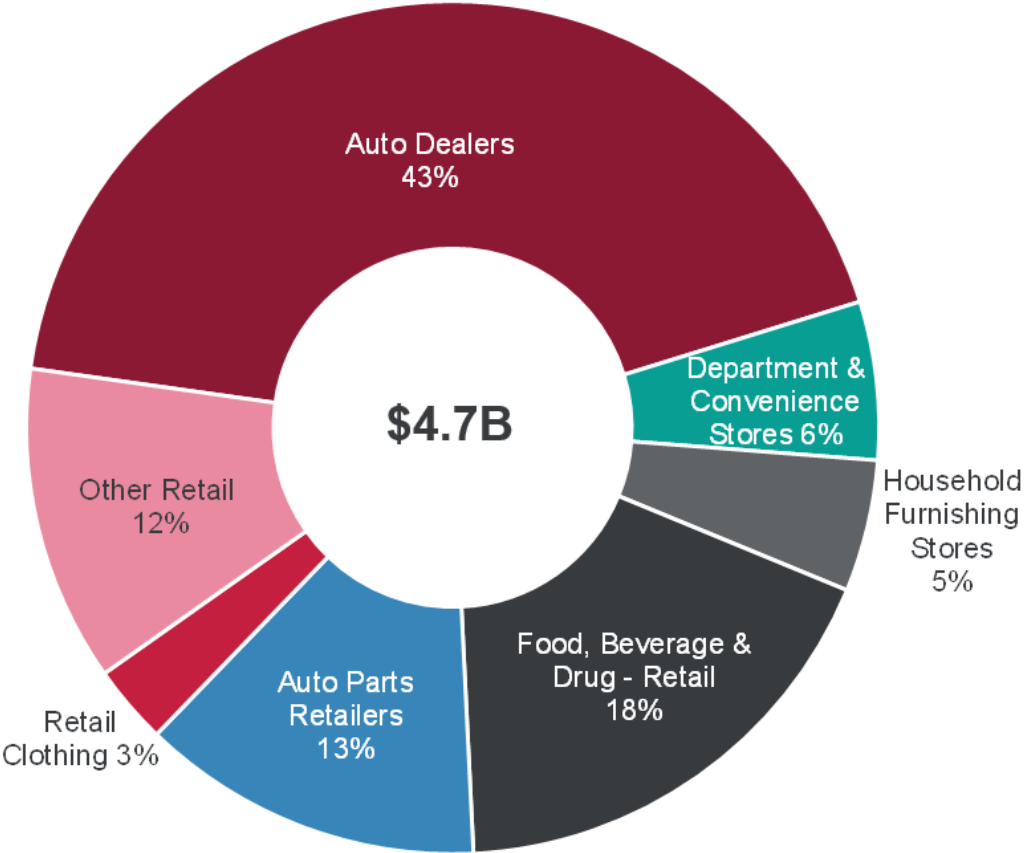
# Exposure to vulnerable sectors represents 2% of our lending portfolio

**Leisure & Entertainment Loans Outstanding**



- 28% of drawn loans investment grade<sup>2</sup>
- The U.S. comprises 19% of drawn exposure

**Retailer Loans Outstanding**



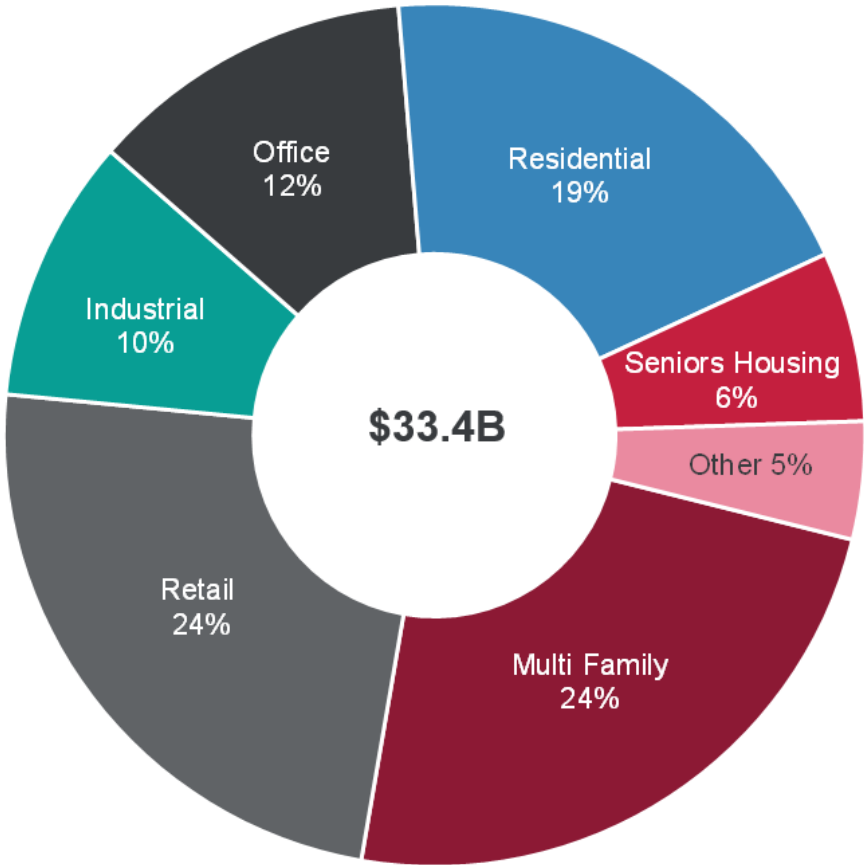
- 52% of drawn loans investment grade<sup>2</sup>
- The U.S. comprises 4% of drawn exposure



<sup>1</sup> Includes amusement services, gambling operations, sports clubs, horse racing, movie theaters, ski facilities, golf courses, etc.  
<sup>2</sup> Incorporates security pledged; equivalent to S&P/Moody's rating of BBB-/Baa3 or higher.

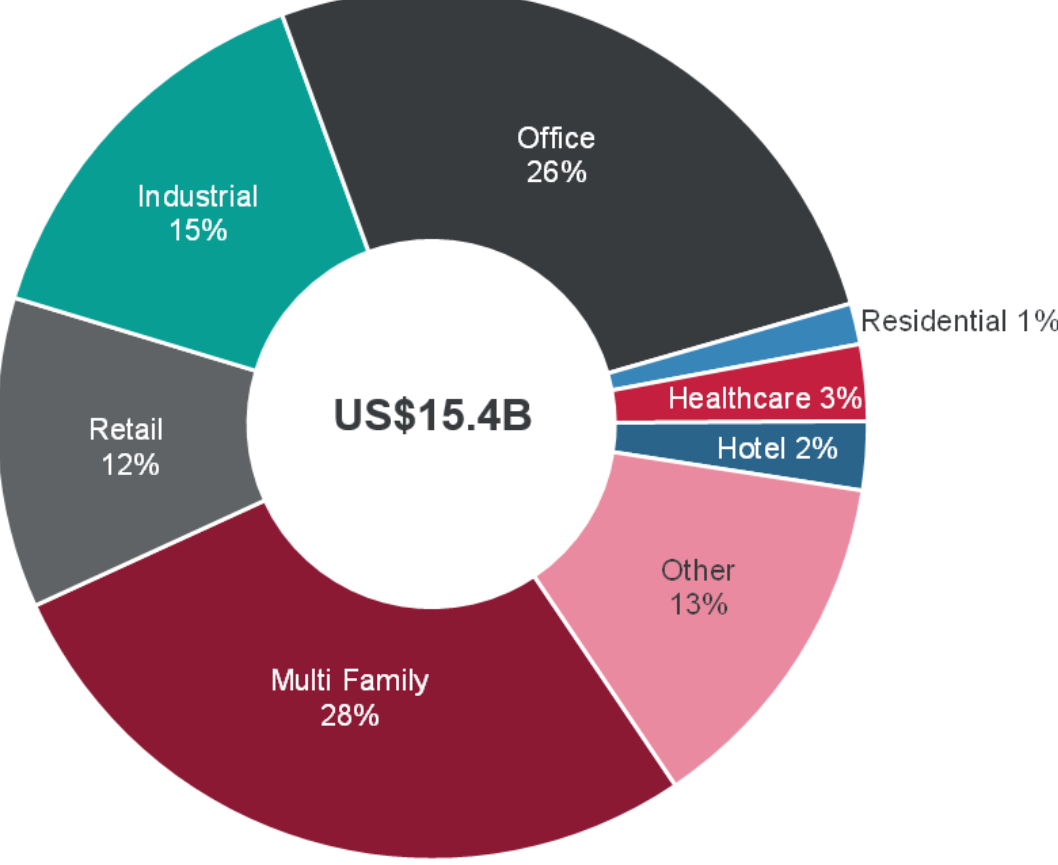
# Commercial Real Estate exposure remains diversified

Canadian Commercial Real Estate Exposure by Sector<sup>1</sup>



- 64% of drawn loans investment grade<sup>3</sup>

U.S. Commercial Real Estate Exposure by Sector<sup>2</sup>



- 30% of drawn loans investment grade<sup>3</sup>



<sup>1</sup> Includes \$3.2B in Multi Family that is included in residential mortgages in the Supplementary Financial Information package.  
<sup>2</sup> Includes US\$1.2B in loans that are included in other industries in the Supplementary Financial Information package, but are included because of the nature of the security.  
<sup>3</sup> Incorporates security pledged; equivalent to S&P/Moody's rating of BBB-/Baa3 or higher.

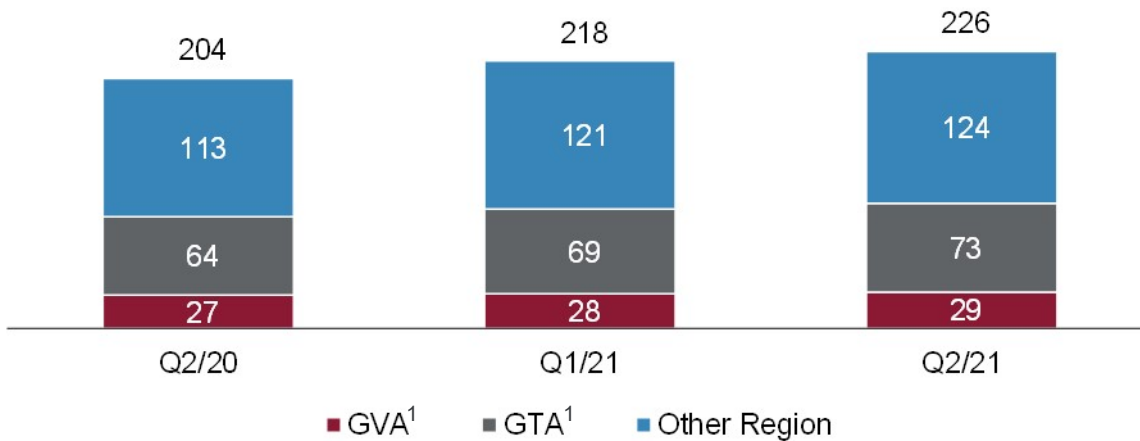


# Canadian Real Estate Secured Personal Lending

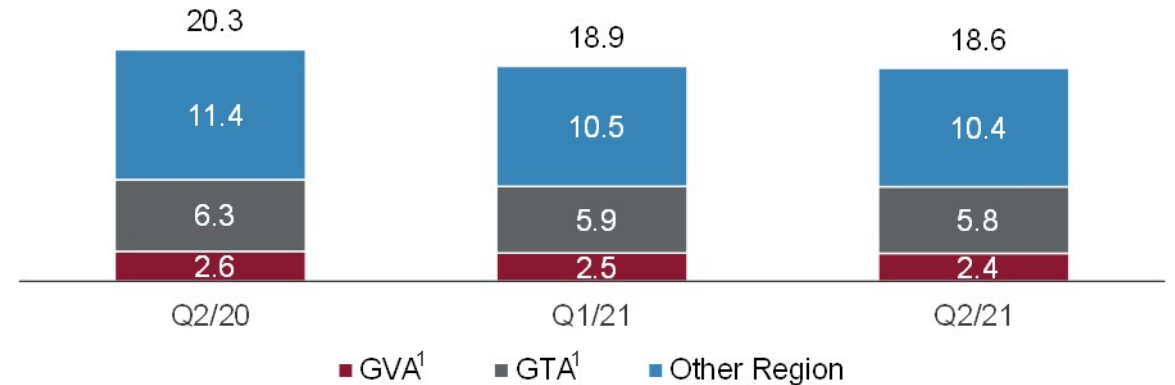
90+ Days Delinquency Rates	Q2/20	Q1/21	Q2/21
Total Mortgages	0.32%	0.27%	0.25%
Uninsured Mortgages	0.28%	0.24%	0.23%
Uninsured Mortgages in GVA <sup>1</sup>	0.18%	0.14%	0.24%
Uninsured Mortgages in GTA <sup>1</sup>	0.18%	0.17%	0.16%
Uninsured Mortgages in Oil Provinces <sup>2</sup>	0.64%	0.60%	0.63%

- The Greater Vancouver Area<sup>1</sup> (GVA) and Greater Toronto Area<sup>1</sup> (GTA) continue to outperform the Canadian average

## Mortgage Balances (\$B; spot)



## HELOC Balances (\$B; spot)

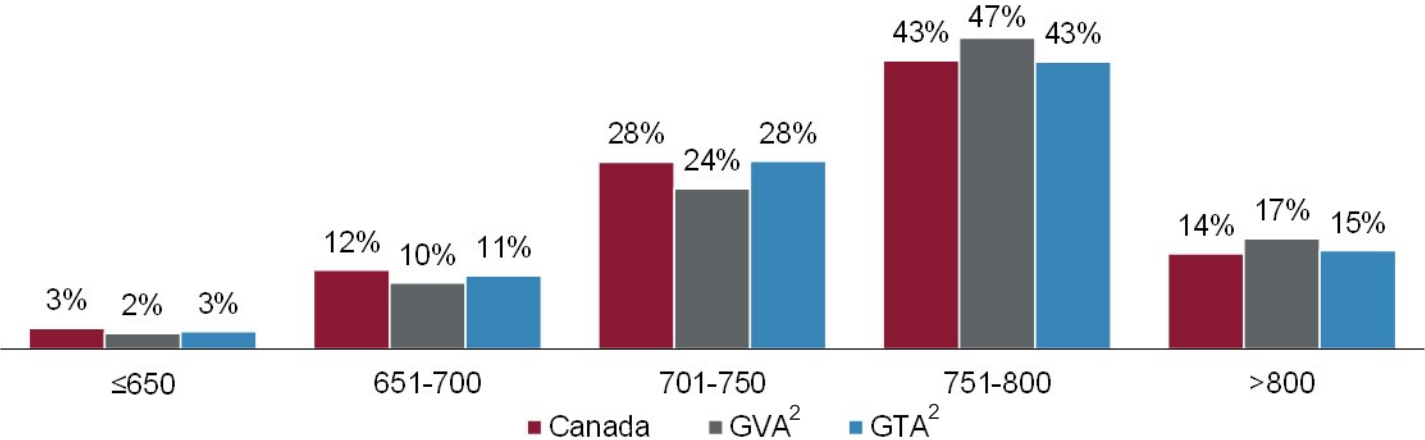


<sup>1</sup> GVA and GTA definitions based on regional mappings from Teranet.

<sup>2</sup> Alberta, Saskatchewan and Newfoundland and Labrador.

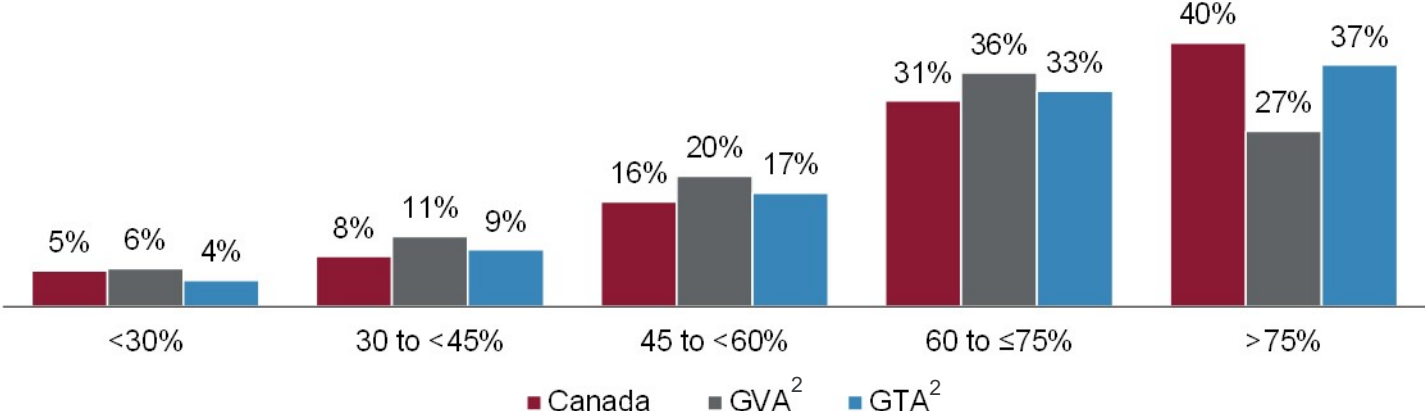
# Canadian Uninsured Residential Mortgages — Q2/21 Originations

## Beacon Distribution



- Originations of \$20B in Q2/21
- Average LTV<sup>1</sup> in Canada: 63%
  - GVA<sup>2</sup>: 58%
  - GTA<sup>2</sup>: 63%

## Loan-to-Value (LTV)<sup>1</sup> Distribution

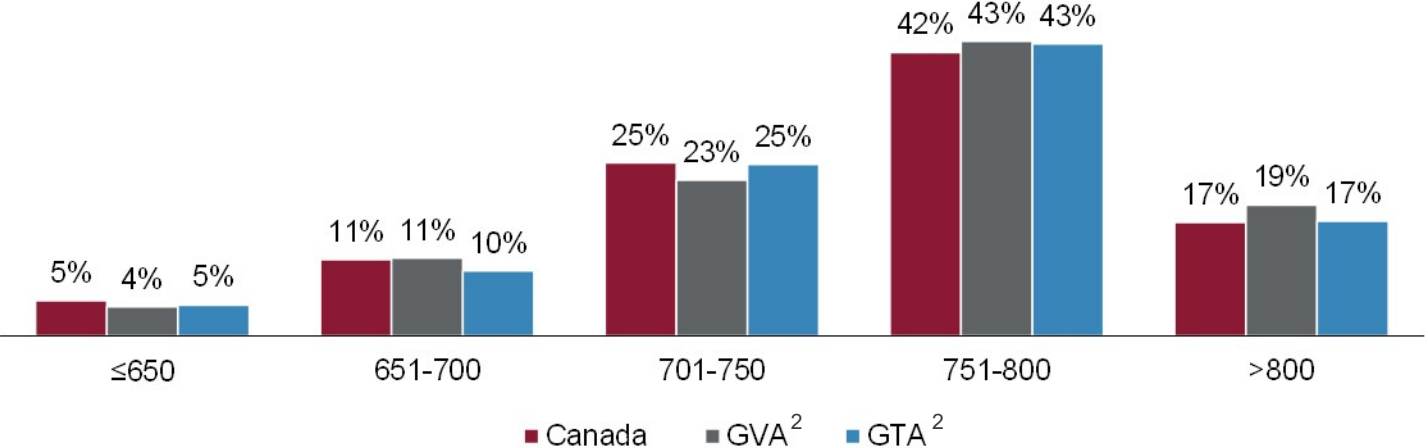


<sup>1</sup> LTV ratios for residential mortgages are calculated based on weighted average. See page 25 of the Quarterly Report to Shareholders for further details.

<sup>2</sup> GVA and GTA definitions based on regional mappings from Teranet.

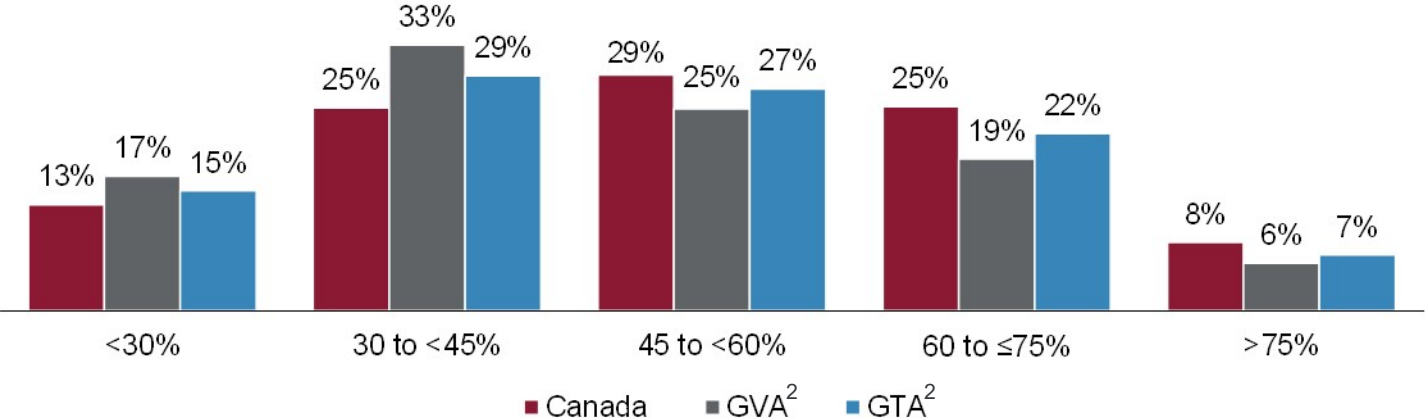
# Canadian Uninsured Residential Mortgages

## Beacon Distribution



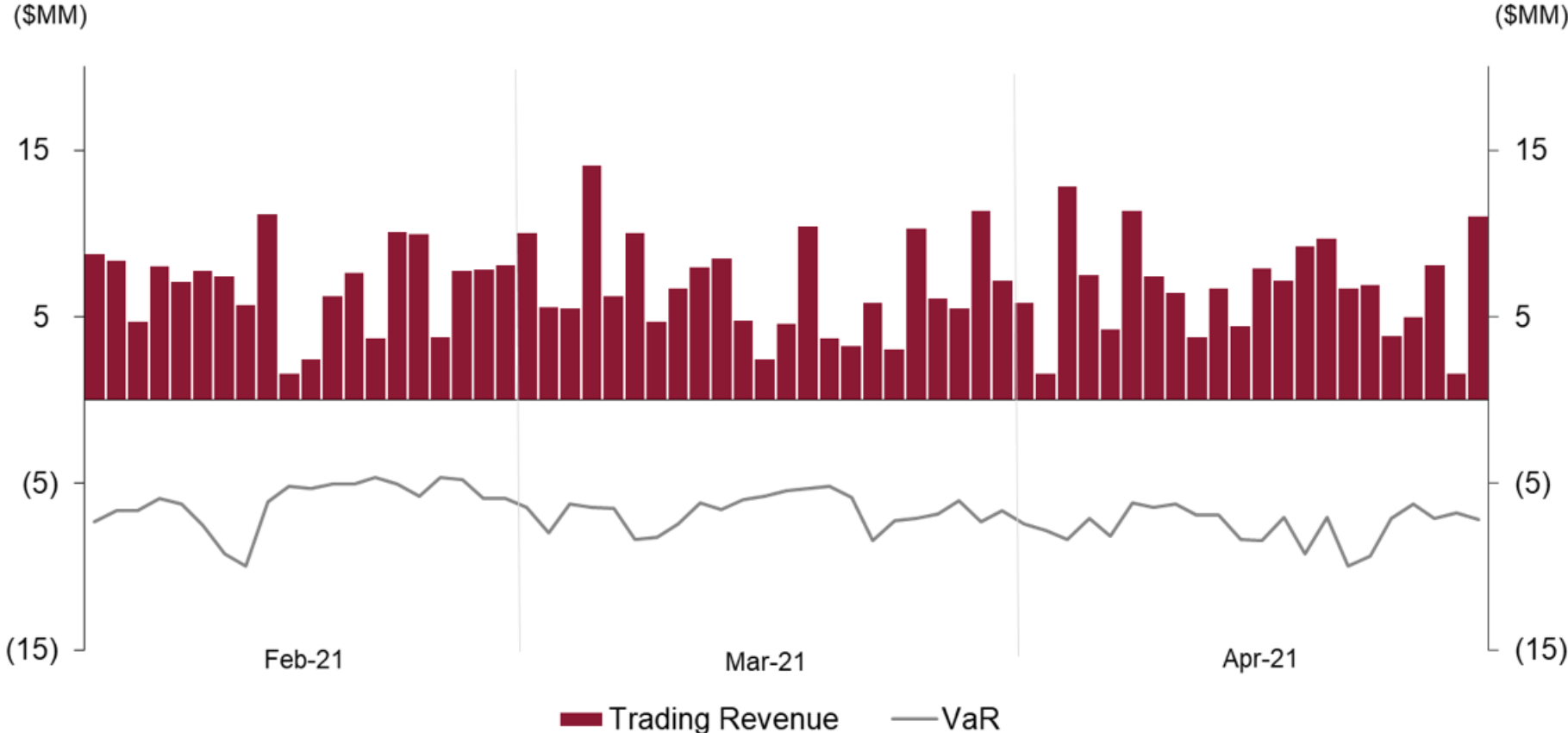
- Better current Beacon and LTV<sup>1</sup> distributions in GVA<sup>2</sup> and GTA<sup>2</sup> than the Canadian average
- Less than 1% of this portfolio has a Beacon score of 650 or lower and an LTV<sup>1</sup> over 75%
- Average LTV<sup>1</sup> in Canada: 51%
  - GVA<sup>2</sup>: 47%
  - GTA<sup>2</sup>: 49%

## Loan-to-Value (LTV)<sup>1</sup> Distribution



<sup>1</sup> LTV ratios for residential mortgages are calculated based on weighted average. See page 25 of the Quarterly Report to Shareholders for further details.  
<sup>2</sup> GVA and GTA definitions based on regional mappings from Teranet.

# Trading Revenue (TEB)<sup>1</sup> Distribution<sup>2</sup>



<sup>1</sup> Non-GAAP financial measure. See slide 40 for further details.

<sup>2</sup> Trading revenue (TEB) comprises both trading net interest income and non-interest income and excludes underwriting fees, commissions, certain month-end transfer pricing and other miscellaneous adjustments. Trading revenue (TEB) excludes certain exited portfolios.

# Forward-looking Information Variables used to estimate our Expected Credit Loss<sup>1</sup>

Forward-Looking Information Variables	Avg. Value over the next 12 months	Avg. Value over the remaining forecast period	Avg. Value over the next 12 months	Avg. Value over the remaining forecast period	Avg. Value over the next 12 months	Avg. Value over the remaining forecast period
As at April 30, 2021	Base Case	Base Case	Upside Case	Upside Case	Downside Case	Downside Case
Canadian GDP YoY Growth	5.3%	2.5%	7.0%	3.3%	3.4%	1.7%
US GDP YoY Growth	5.6%	2.8%	7.2%	3.9%	2.2%	1.0%
Canadian Unemployment Rate	7.2%	6.1%	6.7%	5.4%	8.4%	7.0%
US Unemployment Rate	4.9%	4.0%	4.4%	3.3%	7.1%	6.3%
Canadian Housing Price Index Growth	4.7%	4.0%	8.5%	5.6%	(2.8)%	1.4%
S&P 500 Index Growth Rate	5.0%	5.0%	10.7%	8.8%	(7.2)%	(5.8)%
West Texas Intermediate Oil Price (US\$)	\$59	\$61	\$70	\$75	\$46	\$48

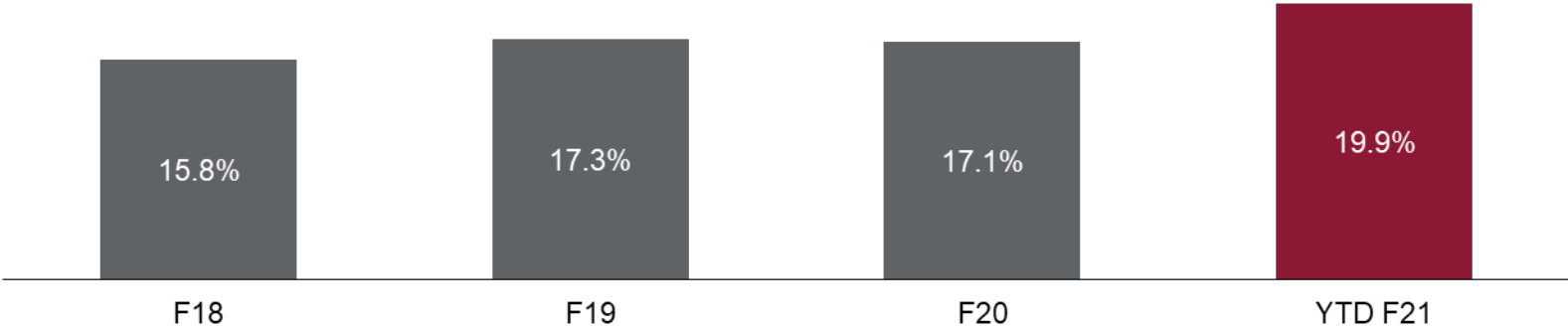
Forward-Looking Information Variables	Avg. Value over the next 12 months	Avg. Value over the remaining forecast period	Avg. Value over the next 12 months	Avg. Value over the remaining forecast period	Avg. Value over the next 12 months	Avg. Value over the remaining forecast period
As at January 31, 2021	Base Case	Base Case	Upside Case	Upside Case	Downside Case	Downside Case
Canadian GDP YoY Growth	4.0%	3.9%	6.0%	4.4%	2.5%	2.1%
US GDP YoY Growth	4.1%	3.2%	5.8%	4.5%	1.8%	1.9%
Canadian Unemployment Rate	7.8%	6.1%	7.3%	5.7%	8.6%	7.4%
US Unemployment Rate	5.9%	4.1%	4.5%	3.4%	7.4%	5.8%
Canadian Housing Price Index Growth	1.5%	3.2%	12.2%	10.2%	(9.9)%	0.3%
S&P 500 Index Growth Rate	5.0%	5.0%	13.0%	10.8%	(5.5)%	(2.9)%
West Texas Intermediate Oil Price (US\$)	\$50	\$55	\$54	\$62	\$41	\$46



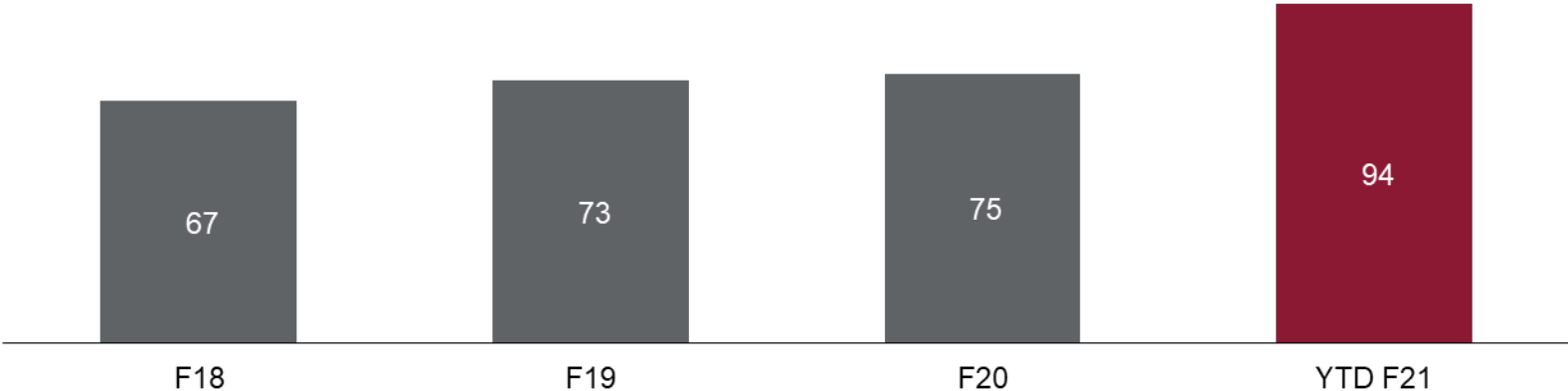
<sup>1</sup> See pages 57 of the Q2/21 Quarterly Report for further details.

# Improved Diversification - Growth in the U.S. Region

## U.S. Region Earnings Contribution – Adjusted<sup>1</sup>



## U.S. Region AUA (US\$B)<sup>2</sup>



<sup>1</sup> Adjusted results are non-GAAP financial measures. See slide 40 for further details.

<sup>2</sup> Assets under management (AUM) are included in assets under administration (AUA). Includes certain Canadian Commercial Banking and Wealth Management assets that U.S. Commercial Banking and Wealth Management provides sub-advisory services for.

## Q2 2021 Items of Note

	Pre-Tax Effect (\$MM)	After-Tax & NCI Effect (\$MM)	EPS Effect (\$/Share)	Reporting Segments
Amortization of acquisition-related intangible assets	20	15	0.04	U.S. Commercial Banking & Wealth Management Corporate & Other
<b>Adjustment to Net Income attributable to common shareholders and EPS</b>	<b>20</b>	<b>15</b>	<b>0.04<sup>1</sup></b>	



<sup>1</sup> Includes the impact of rounding differences between diluted EPS and adjusted diluted EPS.

# Non-GAAP Financial Measures

We use a number of financial measures to assess the performance of our business lines. Some measures are calculated in accordance with GAAP (IFRS), while other measures do not have a standardized meaning under GAAP, and accordingly, these measures may not be comparable to similar measures used by other companies. Investors may find these non-GAAP measures useful in understanding how management views underlying business performance.

Adjusted results are non-GAAP financial measures that do not have any standardized meaning prescribed by GAAP and are therefore unlikely to be comparable to similar measures presented by other issuers. Adjusted results remove items of note from reported results. For further details on items of note, see slide 39 of this presentation.

For additional information about our non-GAAP measures see pages 1 to 3 of the Q2/21 Supplementary Financial Information package and pages 16 and 17 of the 2020 Annual Report available on [www.cibc.com](http://www.cibc.com).

