

## **Annual Management Report of Fund Performance**

for the financial year ended December 31, 2023

All figures are reported in Canadian dollars unless otherwise noted.

This annual management report of fund performance contains financial highlights but does not contain the complete annual financial statements of the investment fund. You can get a copy of the annual financial statements at your request, and at no cost, by calling toll-free at <u>1 888 357-8777</u>, by emailing us at <u>info@cibcassetmanagement.com</u>, by writing to us at CIBC Square, 81 Bay Street, 20th floor, Toronto, Ontario, M5J 0E7, or by visiting our website at www.cibc.com/mutualfunds or SEDAR+ at www.sedarplus.ca.

Unitholders may also contact us using one of these methods to request a copy of the investment fund's interim financial report, proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

#### **Management Discussion of Fund Performance**

## **Investment Objective and Strategies**

Investment Objective: Imperial Equity High Income Pool (referred to as the *Pool*) seeks to generate a high level of current cash flow by investing primarily in income producing securities including Canadian income trusts, preferred shares, common shares, and fixed income securities.

Investment Strategies: The Pool uses a fundamental approach to invest primarily in dividend paying securities that can provide a consistent long-term income stream and capital preservation.

#### Risk

The Pool is a Canadian dividend and income equity fund that is suitable for medium to long term investors who can tolerate medium investment risk.

For the period ended December 31, 2023, the Pool's overall level of risk remained as discussed in the prospectus.

#### **Results of Operations**

The Pool's portfolio advisor is CIBC Asset Management Inc. (referred to as *CAMI* or the *Portfolio Advisor*). The commentary that follows provides a summary of the results of operations for the period ended December 31, 2023. All dollar figures are expressed in thousands, unless otherwise indicated.

The Pool's net asset value increased by 3% during the period, from \$1,009,069 as at December 31, 2022 to \$1,043,470 as at December 31, 2023. Positive investment performance was partially offset by net redemptions of \$31,681, resulting in an overall increase in net asset value.

Class A units of the Pool posted a return of 7.3% for the period. The Pool's primary benchmark, the S&P/TSX Composite Dividend Index (referred to as the *primary benchmark*), returned 9.6% for the same period. The Pool's return is after the deduction of fees and expenses, unlike the primary benchmark's return. See the section *Past Performance* for the returns of other classes of units offered by the Pool.

A much-anticipated economic recession never materialized in 2023. Once investors were confident that an economic "soft-landing" scenario was all but assured, equities rebounded sharply. Rising interest rates had a negative impact on segments of the market that are sensitive to changes in interest rates, such as the utilities sector, real estate investment trusts, telecommunications companies and select companies in the financials sector. Energy volatility in both oil and gas drove significant moves in energy-related equities.

An underweight exposure to the information technology sector detracted from the Pool's performance. Stock selection in the industrials sector also detracted from performance as small-capitalization holdings had a negative impact given their lack of liquidity.

Individual detractors from the Pool's performance included underweight holdings in Dream Industrial REIT and Boardwalk REIT, both of which had strong quarters. Overweight holdings in Northland Power Inc. and Parkit Enterprise Inc. also detracted from the Pool's performance. Northland Power struggled with funding requirements and lower contract pricing during the period, while Parkit's discount to net asset value widened despite continued organic and acquisition growth in its platform.

A significant underweight exposure to the real estate sector contributed to the Pool's performance as the sector was negatively affected by rising interest rates. A significant overweight sector exposure to financials also contributed to performance. Stock selection in the financials and materials sectors contributed to performance as well.

Individual contributors to the Pool's performance included overweight holdings in FirstService Corp. and Canadian Natural Resources Ltd. FirstService benefited from both organic and inorganic growth. Strong excess free cash flow at Canadian Natural Resources offset volatile crude prices during the year.

A new holding was added to the Pool in Constellation Software Inc. to take advantage of share price weakness. The company has reported stronger-than-expected organic growth and continued to exceed expectations with respect to capital deployment. Fairfax Financial Holdings Ltd. was added to the Pool as the company should benefit from higher-for-longer interest rates. The Portfolio Advisor believes that

the company is not yet being valued appropriately for the changes its management has made in its business model. A holding in Trisura Group Ltd. was added to the Pool based on its track record of stable and profitable growth and consistent underwriting profit margins.

The Portfolio Advisor increased the Pool's existing holding in StorageVault Canada Inc., believing that its self-storage business has one of the longest and most predictable growth trajectories in the real estate sector. The Pool's existing holdings in oil producers Cenovus Energy Inc. and Canadian Natural Resources were increased, while the holdings in gas producers ARC Resources Ltd. and Tourmaline Oil Corp. were reduced.

The Portfolio Advisor also reduced the holding in Agnico Eagle Mines Ltd. in favour of increased exposure to Teck Resources Ltd., after the market failed to reward Teck's announced plans to spin off Elk Valley Coal and eliminate the company's dual-class structure. A holding in Franco-Nevada Corp. was reduced in favour of an increase to Barrick Gold Corp. The shift was made to increase the Pool's exposure to a declining U.S. dollar and potentially rising gold prices, without increasing overall exposure to gold.

The Pool's holding in DRI Healthcare Trust was reduced based on its low liquidity, but the Portfolio Advisor believes the company's patented pharmaceutical royalty streams are low risk and highly predictable. Throughout the period, the Portfolio Advisor reduced the Pool's weighting in Brookfield Corp. and Brookfield Asset Management Inc., as both stocks had significantly outperformed and their respective discounts to intrinsic value narrowed.

#### **Recent Developments**

Effective April 27, 2023, Bryan Houston was appointed Chair of the Independent Review Committee.

The COVID-19 pandemic and the Russia-Ukraine war have disrupted the global economy and financial markets in unprecedented and unpredictable ways. This has resulted in significant volatility and uncertainty in financial markets. It is unclear what further actions may be taken by governments and the resulting impact on global economies, businesses and financial markets. Inflation has increased in many markets across the globe, leading central banks to raise interest rates in order to counter rapidly rising prices. These factors may adversely affect the Pool's performance. The Manager continues to monitor ongoing developments and the impact to investment strategies.

## **Related Party Transactions**

Canadian Imperial Bank of Commerce (referred to as *CIBC*) and its affiliates have the following roles and responsibilities with respect to the Pool, and receive the fees described below in connection with their roles and responsibilities.

## Manager

CIBC is the Pool's manager (referred to as the *Manager*). CIBC receives management fees with respect to the Pool's day-to-day business and operations, calculated based on the Pool's net asset value as described in the Management Fees section of this document.

#### Trustee

CIBC Trust Corporation (CIBC Trust), a wholly-owned subsidiary of CIBC, is the Pool's trustee (referred to as the *Trustee*). The Trustee

holds title to the Pool's property (cash and securities) on behalf of its unitholders.

## Portfolio Advisor

The portfolio advisor provides, or arranges to provide, investment advice and portfolio management services to the Pool. CAMI, a wholly-owned subsidiary of CIBC, is the Pool's portfolio advisor.

## Discretionary Managers

As at the date of this report, units of the Pool are offered through discretionary investment management services provided by certain subsidiaries of CIBC (collectively, referred to as the *Discretionary* Managers). The Discretionary Managers may include CIBC Trust and CAMI. The Discretionary Managers arrange to purchase, convert, switch and redeem units of the Pool on behalf of their clients who have entered into discretionary investment management agreements with one of the Discretionary Managers. The Discretionary Managers are the registered unitholders of the Pool for the purposes of receiving all unitholder materials and having the right to vote all proxies with respect to units of the Pool. Units of the Pool are also offered to investors in connection with certain products offered by affiliated dealers pursuant to the terms of the account agreements governing such products. There are no compensation arrangements with these dealers in respect of the sale of units of the Pool. However, CIBC Trust receives fees from its clients for offering discretionary management services and, from these fees, CIBC Trust may pay affiliated dealers and other CIBC members for services provided in connection with the client's discretionary investment managed account, which may hold units of the Pool.

CIBC receives fees from CIBC Trust for the services of CIBC advisors that assist investors with opening discretionary investment management accounts where CIBC Trust acts as the Discretionary Manager and for acting as the investors' ongoing relationship manager. CIBC is responsible for the remuneration of the CIBC advisors and may pay the CIBC advisors out of such fees. Further details of the arrangement between CIBC and CIBC Trust may be found in the discretionary investment management agreement between CIBC Trust and investors. CAMI receives fees from their clients for offering discretionary investment managed accounts, which may hold units of the Pool, and may pay a portion of such fees to their investment counsellors.

#### Brokerage Arrangements and Soft Dollars

The Portfolio Advisor makes decisions, including the selection of markets and dealers and the negotiation of commissions, with respect to the purchase and sale of portfolio securities, certain derivative products and the execution of portfolio transactions. Brokerage business may be allocated by CAMI to CIBC World Markets Inc. (referred to as *CIBC WM*) and CIBC World Markets Corp., each a subsidiary of CIBC. CIBC WM and CIBC World Markets Corp. may also earn spreads on the sale of fixed income and other securities to the Pool. A spread is the difference between the bid and ask prices for a security in the applicable marketplace, with respect to the execution of portfolio transactions. The spread will differ based upon various factors such as the type and liquidity of the security.

Dealers, including CIBC WM and CIBC World Markets Corp., may furnish goods and services other than order execution to the Portfolio

Advisor in partial exchange for processing trades through them (referred to in the industry as soft dollar arrangements). These goods and services are paid for with a portion of the brokerage commissions and assist the Portfolio Advisor with investment decision-making services for the Pool or relate directly to the execution of portfolio transactions on behalf of the Pool.

During the period, the Pool paid brokerage commissions and other fees of \$52,946 to CIBC WM; the Pool did not pay any brokerage commissions or other fees to CIBC World Markets Corp. Spreads associated with fixed income and other securities are not ascertainable and, for that reason, cannot be included when determining these amounts.

#### Pool Transactions

The Pool may enter into one or more of the following transactions (referred to as the *Related Party Transactions*) in reliance on the standing instructions issued by the CIBC Independent Review Committee (the *IRC*):

- invest in or hold equity securities of CIBC or issuers related to a portfolio sub-advisor;
- invest in or hold non-exchange-traded debt securities of CIBC or an issuer related to CIBC, with terms-to-maturity of 365 days or more, issued in a primary offering and in the secondary market;
- make an investment in the securities of an issuer for which CIBC WM, CIBC World Markets Corp., or any affiliate of CIBC (referred to as a Related Dealer or the Related Dealers) acts as an underwriter during the offering of the securities or at any time during the 60-day period following the completion of the offering of such securities (in the case of a "private placement" offering, in accordance with the exemptive relief order granted by the Canadian securities regulatory authorities and in accordance with the policies and procedures relating to such investment);
- purchase equity or debt securities from or sell them to a Related Dealer, where it is acting as principal;
- undertake currency and currency derivative transactions where a Related Dealer is the counterparty;
- purchase securities from or sell securities to another investment fund or a managed account managed by the Manager or an affiliate; and
- engage in in-specie transfers by receiving portfolio securities from, or delivering portfolio securities to, a managed account or another investment fund managed by the Manager or an affiliate, in respect of a purchase or redemption of units in the fund, subject to certain conditions.

At least annually, the IRC reviews the Related Party Transactions for which they have issued standing instructions. The IRC is required to advise the Canadian securities regulatory authorities, after a matter has been referred or reported to the IRC by the Manager, if it determines that an investment decision was not made in accordance with a condition imposed by securities legislation or the IRC in any Related Party Transactions requiring its approval.

#### Custodian

CIBC Mellon Trust Company is the Pool's custodian (referred to as the *Custodian*). The Custodian holds all cash and securities for the Pool and ensures that those assets are kept separate from any other cash or securities that the Custodian might be holding. The Custodian also provides other services to the Pool including record-keeping and processing of foreign exchange transactions. The Custodian may hire sub-custodians for the Pool. The fees and spreads for services of the Custodian directly related to the execution of portfolio transactions initiated by CAMI as the Portfolio Advisor are paid by CAMI and/or dealer(s) directed by CAMI, up to the amount of the credits generated under soft dollar arrangements from trading by CAMI on behalf of the Pool during that month. All other fees and spreads for the services of the Custodian are paid by the Manager and charged to the Pool on a recoverable basis. CIBC owns a 50% interest in the Custodian.

#### Service Provider

CIBC Mellon Global Securities Services Company Inc. (referred to as *CIBC GSS*) provides certain services to the Pool, including securities lending, fund accounting and reporting, and portfolio valuation. Such servicing fees are paid by the Manager and charged to the Pool on a recoverable basis. CIBC indirectly owns a 50% interest in CIBC GSS.

## **Financial Highlights**

The following tables show selected key financial information about the Pool and are intended to help you understand the Pool's financial performance for the period ended December 31.

The Pool's Net Assets per Unit <sup>1</sup> - Class	A Units							-	tion d	ate: November 24, 20
		2023		2022		2021		2020		2019
Net Assets, beginning of period	\$	12.70	\$	15.00	\$	12.67	\$	13.62	\$	12.09
ncrease (decrease) from operations:										
Total revenue	\$	0.46	\$	0.46	\$	0.39	\$	0.40	\$	0.44
Total expenses		(0.03)		(0.03)		(0.03)		(0.03)		(0.03)
Realized gains (losses) for the period		0.36		0.46		1.31		(0.46)		0.34
Unrealized gains (losses) for the period		0.13		(2.03)		1.68		0.23		1.78
Total increase (decrease) from operations <sup>2</sup>	\$	0.92	\$	(1.14)	\$	3.35	\$	0.14	\$	2.53
Distributions:										
From income (excluding dividends)	\$	0.09	\$	0.06	\$	0.05	\$	0.09	\$	0.12
From dividends		0.34		0.36		0.31		0.30		0.30
From capital gains		- 0.50		-		-				-
Return of capital		0.53		0.54	_	0.60		0.57		0.54
Total Distributions <sup>3</sup>	\$	0.96	\$	0.96	\$	0.96	\$	0.96	\$	0.96
Net Assets, end of period	\$	12.63	\$	12.70	\$	15.00	\$	12.67	\$	13.62
Ratios and Supplemental Data - Class A	Units									
• •		2023		2022		2021		2020		2019
Total Net Asset Value (000s) <sup>4</sup>	\$	937,990	\$	900,109	\$	849,591	\$	866,582	\$	891.133
Number of Units Outstanding <sup>4</sup>	7	74,272,661	<u> </u>	70,871,060	7	56,643,240	-	68,387,889	-	65,445,357
Management Expense Ratio⁵		0.17%		0.17%		0.17%		0.17%		0.17%
Management Expense Ratio before waivers or										
absorptions <sup>6</sup>		0.28%		0.27%		0.31%		0.32%		0.33%
Trading Expense Ratio <sup>7</sup>		0.04%		0.04%		0.05%		0.06%		0.04%
Portfolio Turnover Rate <sup>8</sup>		20.44%		15.93%		28.01%		29.55%		21.17%
Net Asset Value per Unit	\$	12.63	\$	12.70	\$	15.00	\$	12.67	\$	13.62
The Pool's Net Assets per Unit <sup>1</sup> - Class \	w Units			2222		2001			eption	date: October 19, 20
		2023		2022		2021		2020		2019
	\$	15.27	\$	17.35	\$	14.04	\$	2020 14.37	\$	2019 12.27
Increase (decrease) from operations:		15.27		17.35		14.04		14.37		12.27
Increase (decrease) from operations: Total revenue	\$	15.27 0.56	\$	17.35 0.53	\$	14.04	\$	14.37 0.43	\$	12.27 0.46
Increase (decrease) from operations: Total revenue Total expenses		15.27 0.56 (0.03)		17.35 0.53 (0.04)		0.44 (0.04)		14.37		0.46 (0.03)
Increase (decrease) from operations: Total revenue Total expenses Realized gains (losses) for the period		0.56 (0.03) 0.44		0.53 (0.04) 0.59		0.44 (0.04) 1.42		0.43 (0.03) (0.51)		0.46 (0.03) 0.37
Increase (decrease) from operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period		0.56 (0.03) 0.44 0.15	\$	17.35 0.53 (0.04)		0.44 (0.04) 1.42 1.92		0.43 (0.03) (0.51) 0.20		0.46 (0.03) 0.37 1.70
Increase (decrease) from operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period		0.56 (0.03) 0.44		0.53 (0.04) 0.59		0.44 (0.04) 1.42		0.43 (0.03) (0.51)		0.46 (0.03) 0.37
Increase (decrease) from operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations <sup>2</sup> Distributions:	\$	0.56 (0.03) 0.44 0.15 1.12	\$	0.53 (0.04) 0.59 (2.66) (1.58)	\$	0.44 (0.04) 1.42 1.92 3.74	\$	0.43 (0.03) (0.51) 0.20 0.09	\$	0.46 (0.03) 0.37 1.70 2.50
Increase (decrease) from operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations <sup>2</sup> Distributions: From income (excluding dividends)	\$	0.56 (0.03) 0.44 0.15 1.12	\$	0.53 (0.04) 0.59 (2.66) (1.58)	\$	0.44 (0.04) 1.42 1.92 3.74	\$	0.43 (0.03) (0.51) 0.20 0.09	\$	0.46 (0.03) 0.37 1.70 2.50
Increase (decrease) from operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations² Distributions: From income (excluding dividends) From dividends	\$	0.56 (0.03) 0.44 0.15 1.12	\$	0.53 (0.04) 0.59 (2.66) (1.58)	\$	0.44 (0.04) 1.42 1.92 3.74	\$	0.43 (0.03) (0.51) 0.20 0.09	\$	0.46 (0.03) 0.37 1.70 2.50
Increase (decrease) from operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations <sup>2</sup> Distributions: From income (excluding dividends) From dividends From capital gains	\$	0.56 (0.03) 0.44 0.15 1.12	\$	0.53 (0.04) 0.59 (2.66) (1.58) 0.07 0.43	\$	0.44 (0.04) 1.42 1.92 3.74 0.05 0.35	\$	0.43 (0.03) (0.51) 0.20 0.09	\$	0.46 (0.03) 0.37 1.70 2.50
Increase (decrease) from operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations² Distributions: From income (excluding dividends) From dividends From capital gains Return of capital	\$ \$	0.56 (0.03) 0.44 0.15 1.12 0.11 0.42	\$ \$	0.53 (0.04) 0.59 (2.66) (1.58) 0.07 0.43	\$	0.44 (0.04) 1.42 1.92 3.74 0.05 0.35	\$ \$	0.43 (0.03) (0.51) 0.20 0.09 0.10 0.32	\$ \$	12.27 0.46 (0.03) 0.37 1.70 2.50 0.13 0.30
Increase (decrease) from operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations² Distributions: From income (excluding dividends) From dividends From capital gains Return of capital Total Distributions³	\$ \$	0.56 (0.03) 0.44 0.15 1.12 0.11 0.42 - - 0.53	\$ \$	0.53 (0.04) 0.59 (2.66) (1.58) 0.07 0.43 - - 0.50	\$ \$	0.44 (0.04) 1.42 1.92 3.74 0.05 0.35 - - 0.40	\$ \$	0.43 (0.03) (0.51) 0.20 0.09 0.10 0.32 - - 0.42	\$ \$	12.27 0.46 (0.03) 0.37 1.70 2.50 0.13 0.30 - - 0.43
Increase (decrease) from operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations² Distributions: From income (excluding dividends) From dividends From capital gains Return of capital Total Distributions³	\$ \$	0.56 (0.03) 0.44 0.15 1.12 0.11 0.42	\$ \$	0.53 (0.04) 0.59 (2.66) (1.58) 0.07 0.43	\$	0.44 (0.04) 1.42 1.92 3.74 0.05 0.35	\$ \$	0.43 (0.03) (0.51) 0.20 0.09 0.10 0.32	\$ \$	12.27 0.46 (0.03) 0.37 1.70 2.50 0.13 0.30
Increase (decrease) from operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations² Distributions: From income (excluding dividends) From dividends From capital gains Return of capital Total Distributions³ Net Assets, end of period	\$ \$ \$	0.56 (0.03) 0.44 0.15 1.12 0.11 0.42 - - 0.53 15.83	\$ \$	0.53 (0.04) 0.59 (2.66) (1.58) 0.07 0.43 - - 0.50	\$ \$	0.44 (0.04) 1.42 1.92 3.74 0.05 0.35 - - 0.40 17.35	\$ \$	0.43 (0.03) (0.51) 0.20 0.09 0.10 0.32 	\$ \$	12.27 0.46 (0.03) 0.37 1.70 2.50 0.13 0.30 - - 0.43 14.37
Increase (decrease) from operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations² Distributions: From income (excluding dividends) From dividends From capital gains Return of capital Total Distributions³ Net Assets, end of period  Ratios and Supplemental Data - Class W	\$ \$ \$ \$ \$ \$ / Units	0.56 (0.03) 0.44 0.15 1.12 0.11 0.42 - - 0.53 15.83	\$ \$ \$ \$	0.53 (0.04) 0.59 (2.66) (1.58) 0.07 0.43 - - 0.50 15.27	\$ \$	14.04 0.44 (0.04) 1.42 1.92 3.74 0.05 0.35 - 0.40 17.35	\$ \$ \$	0.43 (0.03) (0.51) 0.20 0.09 0.10 0.32 	\$ \$ \$	12.27 0.46 (0.03) 0.37 1.70 2.50 0.13 0.30  0.43 14.37
Increase (decrease) from operations:  Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations² Distributions: From income (excluding dividends) From dividends From capital gains Return of capital Total Distributions³ Net Assets, end of period  Ratios and Supplemental Data - Class W Total Net Asset Value (000s)⁴	\$ \$ \$	15.27 0.56 (0.03) 0.44 0.15 1.12 0.11 0.42 - 0.53 15.83	\$ \$	0.53 (0.04) 0.59 (2.66) (1.58) 0.07 0.43 - - 0.50 15.27	\$ \$	14.04 0.44 (0.04) 1.42 1.92 3.74 0.05 0.35 - 0.40 17.35	\$ \$	0.43 (0.03) (0.51) 0.20 0.09 0.10 0.32 	\$ \$	12.27  0.46 (0.03) 0.37 1.70 2.50  0.13 0.30 0.43 14.37
Increase (decrease) from operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations² Distributions: From income (excluding dividends) From dividends From capital gains Return of capital Total Distributions³ Net Assets, end of period  Ratios and Supplemental Data - Class W Total Net Asset Value (000s)⁴ Number of Units Outstanding⁴	\$ \$ \$ \$ \$ \$ / Units	0.56 (0.03) 0.44 0.15 1.12 0.11 0.42 - - 0.53 15.83	\$ \$ \$ \$	17.35 0.53 (0.04) 0.59 (2.66) (1.58) 0.07 0.43 - - 0.50 15.27 2022 108,960 7,134,007	\$ \$	14.04 0.44 (0.04) 1.42 1.92 3.74 0.05 0.35 - 0.40 17.35 2021 136,681 7,877,038	\$ \$ \$	0.43 (0.03) (0.51) 0.20 0.09 0.10 0.32  0.42 14.04 2020 119,651 8,522,006	\$ \$ \$	12.27  0.46 (0.03) 0.37 1.70 2.50  0.13 0.30 0.43 14.37  2019 134,876 9,382,720
Increase (decrease) from operations: Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations² Distributions: From income (excluding dividends) From dividends From capital gains Return of capital Total Distributions³ Net Assets, end of period  Ratios and Supplemental Data - Class W Total Net Asset Value (000s)⁴ Number of Units Outstanding⁴ Management Expense Ratio⁵	\$ \$ \$ \$ \$ \$ / Units	15.27 0.56 (0.03) 0.44 0.15 1.12 0.11 0.42 - 0.53 15.83	\$ \$ \$ \$	0.53 (0.04) 0.59 (2.66) (1.58) 0.07 0.43 - - 0.50 15.27	\$ \$	14.04 0.44 (0.04) 1.42 1.92 3.74 0.05 0.35 - 0.40 17.35	\$ \$ \$	0.43 (0.03) (0.51) 0.20 0.09 0.10 0.32 	\$ \$ \$	12.27  0.46 (0.03) 0.37 1.70 2.50  0.13 0.30 0.43 14.37
Increase (decrease) from operations:  Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations² Distributions: From income (excluding dividends) From dividends From capital gains Return of capital Total Distributions³ Net Assets, end of period  Ratios and Supplemental Data - Class W Total Net Asset Value (000s)⁴ Number of Units Outstanding⁴ Management Expense Ratio⁵ Management Expense Ratio before waivers or	\$ \$ \$ \$ \$ \$ / Units	0.56 (0.03) 0.44 0.15 1.12 0.11 0.42  0.53 15.83 2023 105,480 6,661,360 0.17%	\$ \$ \$ \$	17.35 0.53 (0.04) 0.59 (2.66) (1.58) 0.07 0.43  0.50 15.27 2022 108,960 7,134,007 0.17%	\$ \$	14.04 0.44 (0.04) 1.42 1.92 3.74 0.05 0.35 - 0.40 17.35 2021 136,681 7,877,038 0.17%	\$ \$ \$	0.43 (0.03) (0.51) 0.20 0.09 0.10 0.32  0.42 14.04 2020 119,651 8,522,006 0.17%	\$ \$ \$	12.27  0.46 (0.03) 0.37 1.70 2.50  0.13 0.30 0.43 14.37  2019 134,876 9,382,720 0.17%
Increase (decrease) from operations:  Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations² Distributions: From income (excluding dividends) From dividends From capital gains Return of capital Total Distributions³ Net Assets, end of period  Ratios and Supplemental Data - Class W Total Net Asset Value (000s)⁴ Number of Units Outstanding⁴ Management Expense Ratio⁵ Management Expense Ratio before waivers or absorptions⁶	\$ \$ \$ \$ \$ \$ / Units	0.56 (0.03) 0.44 0.15 1.12 0.11 0.42  0.53 15.83 2023 105,480 6,661,360 0.17% 0.28%	\$ \$ \$ \$	17.35 0.53 (0.04) 0.59 (2.66) (1.58) 0.07 0.43 - - 0.50 15.27 2022 108,960 7,134,007 0.17% 0.28%	\$ \$	14.04  0.44 (0.04) 1.42 1.92 3.74  0.05 0.35 0.40 17.35  2021 136,681 7,877,038 0.17%  0.30%	\$ \$ \$	0.43 (0.03) (0.51) 0.20 0.09 0.10 0.32  0.42 14.04 2020 119,651 8,522,006 0.17% 0.30%	\$ \$ \$	12.27  0.46 (0.03) 0.37 1.70 2.50  0.13 0.30 0.43 14.37  2019 134,876 9,382,720 0.17% 0.31%
Increase (decrease) from operations:  Total revenue Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations² Distributions: From income (excluding dividends) From dividends From capital gains Return of capital Total Distributions³ Net Assets, end of period  Ratios and Supplemental Data - Class W Total Net Asset Value (000s)⁴ Number of Units Outstanding⁴ Management Expense Ratio⁵ Management Expense Ratio before waivers or absorptions⁶ Trading Expense Ratio <sup>7</sup>	\$ \$ \$ \$ \$ \$ / Units	15.27  0.56 (0.03) 0.44 0.15 1.12  0.11 0.42 0.53 15.83  2023 105,480 6,661,360 0.17% 0.28% 0.04%	\$ \$ \$ \$	17.35 0.53 (0.04) 0.59 (2.66) (1.58) 0.07 0.43 - - 0.50 15.27 2022 108,960 7,134,007 0.17% 0.28% 0.04%	\$ \$	14.04  0.44 (0.04) 1.42 1.92 3.74  0.05 0.35 0.40 17.35  2021 136,681 7,877,038 0.17% 0.30% 0.05%	\$ \$ \$	0.43 (0.03) (0.51) 0.20 0.09 0.10 0.32 	\$ \$ \$	12.27  0.46 (0.03) 0.37 1.70 2.50  0.13 0.30 0.43 14.37  2019 134,876 9,382,720 0.17%  0.31% 0.04%
Total expenses Realized gains (losses) for the period Unrealized gains (losses) for the period Total increase (decrease) from operations² Distributions: From income (excluding dividends) From dividends From capital gains Return of capital Total Distributions³ Net Assets, end of period  Ratios and Supplemental Data - Class W Total Net Asset Value (000s)⁴ Number of Units Outstanding⁴ Management Expense Ratio⁵ Management Expense Ratio before waivers or	\$ \$ \$ \$ \$ \$ / Units	0.56 (0.03) 0.44 0.15 1.12 0.11 0.42  0.53 15.83 2023 105,480 6,661,360 0.17% 0.28%	\$ \$ \$ \$	17.35 0.53 (0.04) 0.59 (2.66) (1.58) 0.07 0.43 - - 0.50 15.27 2022 108,960 7,134,007 0.17% 0.28%	\$ \$	14.04  0.44 (0.04) 1.42 1.92 3.74  0.05 0.35 0.40 17.35  2021 136,681 7,877,038 0.17%  0.30%	\$ \$ \$	0.43 (0.03) (0.51) 0.20 0.09 0.10 0.32  0.42 14.04 2020 119,651 8,522,006 0.17% 0.30%	\$ \$ \$	12.27  0.46 (0.03) 0.37 1.70 2.50  0.13 0.30 0.43 14.37  2019 134,876 9,382,720 0.17% 0.31%

<sup>&</sup>lt;sup>1</sup> This information is derived from the Pool's audited annual financial statements.

Net assets and distributions are based on the actual number of units outstanding at the relevant time. The total increase (decrease) from operations is based on the weighted average number of units outstanding during the period.

- Distributions were paid in cash, reinvested in additional units of the Pool, or both.
- <sup>4</sup> This information is presented as at December 31 of the period(s) shown.
- Management expense ratio is based on the total expenses of the Pool (excluding commissions and other portfolio transaction costs), incurred by or allocated to a class of units for the period shown, expressed as an annualized percentage of the daily average net asset value of that class during the period.
- The decision to waive management fees is at the discretion of the Manager. The practice of waiving management fees may continue indefinitely or may be terminated at any time without notice to unitholders
- The trading expense ratio represents total commissions and other portfolio transaction costs before income taxes expressed as an annualized percentage of the daily average net asset value during the period. Spreads associated with fixed income securities trading are not ascertainable and, for that reason, are not included in the trading expense ratio calculation.
- The portfolio turnover rate indicates how actively the portfolio advisor and/or portfolio sub-advisor manages the portfolio investments. A portfolio turnover rate of 100% is equivalent to a Pool buying and selling all of the securities in its portfolio once in the course of the period. The higher a portfolio turnover rate in a period, the greater the trading costs payable by a Pool in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of a Pool.

## **Management Fees**

The Pool, either directly or indirectly, pays CIBC an annual management fee to cover the costs of managing the Pool. Management fees are based on the Pool's net asset value and are calculated daily and paid monthly. Management fees are paid to CIBC in consideration for providing, or arranging for the provision of, management, distribution, and portfolio advisory services. Advertising and promotional expenses, office overhead expenses, trailing commissions, and the fees of the portfolio sub-advisor(s) are paid by CIBC out of the management fees received from the Pool. The Pool is required to pay applicable taxes on the management fees paid to CIBC. Refer to the Simplified Prospectus for the annual management fee rate.

For the period ended December 31, 2023, 100% of the management fees collected from the Pool was attributable to general administration and investment advice.

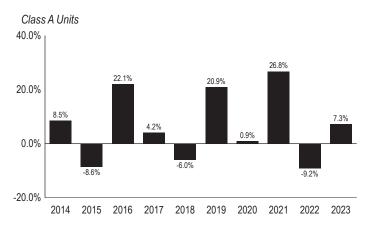
#### **Past Performance**

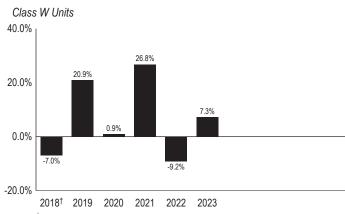
The performance data provided assumes reinvestment of distributions only and does not take into account sales, redemption, distribution, or other optional charges payable by any unitholder that would have reduced returns. Past performance does not necessarily indicate how a fund will perform in the future.

The Pool's returns are after the deduction of fees and expenses. See the Financial Highlights section for the management expense ratio.

#### Year-by-Year Returns

The bar chart shows the Pool's annual performance for each of the periods shown, and illustrates how the performance has changed from period to period. The bar chart shows, in percentage terms, how an investment made on January 1 would have increased or decreased by December 31, unless otherwise indicated.





<sup>†</sup> 2018 return is for the period from October 19, 2018 to December 31, 2018.

## **Annual Compound Returns**

This table shows the annual compound return of each class of units of the Pool for each indicated period ended on December 31, 2023. The annual compound total return is also compared to the Pool's benchmark(s).

The Pool's primary benchmark is the S&P/TSX Composite Dividend Index.

The Pool's blended benchmark (referred to as Blended Benchmark) is comprised of the following:

- 70% S&P/TSX Composite Dividend Index
- 30% S&P/TSX Capped REIT Index

## Imperial Equity High Income Pool

	1 Year (%)	3 Years (%)	5 Years (%)	10 Years* (%)	or Since Inception* (%)	Inception Date
Class A units	7.3	7.3	8.5	6.0		November 24, 2003
S&P/TSX Composite Dividend Index	9.6	11.9	11.5	8.1		
Blended Benchmark	7.7	9.8	9.4	7.6		
Class W units	7.3	7.3	8.5		6.6	October 19, 2018
S&P/TSX Composite Dividend Index	9.6	11.9	11.5		9.7	
Blended Benchmark	7.7	9.8	9.4		8.0	

If a class of units has been outstanding for less than 10 years, the annual compound return since inception is shown.

**S&P/TSX Capped REIT Index** is intended to represent the Canadian real estate sector and includes companies listed on the TSX that are engaged in real estate management and development. Any constituent's relative weight is capped at 25%.

**S&P/TSX Composite Dividend Index** aims to provide a broad-based benchmark of Canadian dividend-paying stocks. It includes all stocks in the S&P/TSX Composite Index with positive annual dividend yields as of the latest rebalancing of the S&P/TSX Composite Index.

A discussion of the Pool's relative performance compared to its benchmark(s) can be found in Results of Operations.

## Summary of Investment Portfolio (as at December 31, 2023)

The summary of investment portfolio may change due to ongoing portfolio transactions of the Pool. A quarterly update is available by visiting <a href="https://www.cibc.com/mutualfunds">www.cibc.com/mutualfunds</a>. The Top Positions table shows the Pool's 25 largest positions. If the Pool holds fewer than 25 positions in total, all positions are shown. Cash and cash equivalents are shown in total as one position.

Portfolio Breakdown	% of Net Asset Value
Financials	28.5
Real Estate	27.8
Energy	15.6
Industrials	8.9
Materials	5.4
Utilities	4.1
Communication Services	3.9
Cash & Cash Equivalents	2.4
Consumer Discretionary	1.5
Information Technology	1.0
Health Care	0.9

Top Positions	% of Net Asset Value
Royal Bank of Canada	6.4
Granite REIT	5.1
Canadian Apartment Properties REIT	4.8
Toronto-Dominion Bank (The)	4.1
Bank of Montreal	4.0
Canadian Natural Resources Ltd.	4.0
Enbridge Inc.	3.3
Brookfield Corp., Class 'A'	3.0
TELUS Corp.	2.8
RioCan REIT	2.8
Canadian Pacific Kansas City Ltd.	2.8
FirstService Corp.	2.7
Cash & Cash Equivalents	2.4
InterRent RFIT	2.3
Canadian Imperial Bank of Commerce	2.1
Canadian National Railway Co.	2.0
Fairfax Financial Holdings Ltd.	1.8
Intact Financial Corp.	1.6
CT RFIT	1.6
Brookfield Infrastructure Partners L.P.	1.6
Element Fleet Management Corp.	1.6
Agnico Eagle Mines Ltd.	1.5
Bank of Nova Scotia	1.5
Suncor Energy Inc.	1.5
Manulife Financial Corp.	1.4

#### A note on forward-looking statements

The management report of fund performance may contain forward-looking statements. Forward-looking statements include statements that are predictive in nature, that depend upon or refer to future events or conditions, or that include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", or other similar wording. In addition, any statements that may be made concerning future performance, strategies, or prospects and possible future actions taken by the fund, are also forward-looking statements. Forward-looking statements are not guarantees of future performance. These statements involve known and unknown risks, uncertainties, and other factors that may cause the actual results and achievements of the fund to differ materially from those expressed or implied by such statements. Such factors include, but are not limited to: general economic, market, and business conditions; fluctuations in securities prices, interest rates, and foreign currency exchange rates; changes in government regulations; and catastrophic events.

The above list of important factors that may affect future results is not exhaustive. Before making any investment decisions, we encourage you to consider these and other factors carefully. CIBC does not undertake, and specifically disclaims, any obligation to update or revise any forward-looking statements, whether as a result of new information, future developments, or otherwise prior to the release of the next management report of fund performance.



# Imperial Pools Income Generation Portfolios

CIBC

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